











# **EARNINGS PRESENTATION**

Q2/H1-FY26



### **SNAPSHOT**





**30+**Years of Operations



175+
Customers



**750+** SKUs



**Exporting to** 

25+

Countries



Domestic Renewal DSS Market Share 70%



Certified by

ISO 9001:2015/ 14001: 2015/ 45001: 2018

IATF16949

Quality standards



Revenue

23%

CAGR 2021-25



**EBITDA** 

36%

CAGR 2021-25



PAT

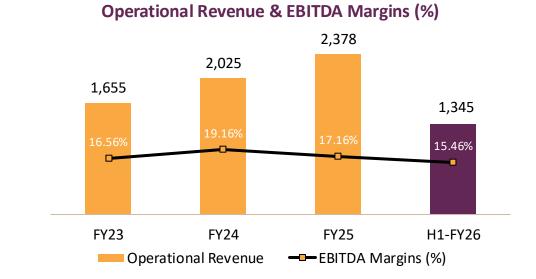
84%

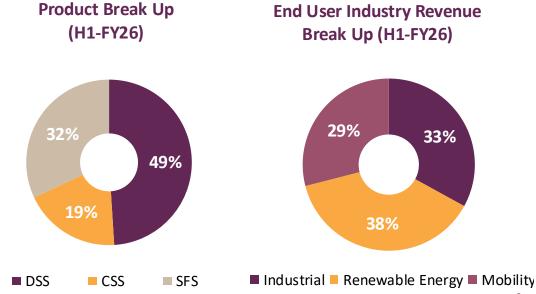
CAGR 2021-25

### **COMPANY OVERVIEW**

GALA
PRECISION ENGINEERING

- Gala Precision Engineering is a renowned and preferred manufacturer of precision components in India.
- The company is supported by an experienced management team and a diverse, skilled workforce, driving consistent financial growth, operational efficiency, and high levels of repeat business.
- Leading manufacturer of Special Fastening Solutions (SFS) like High Tensile Fasteners such as Studs, Anchor Bolts, Cross Bolts, Hex Bolts, Nuts, Gallock Wedge Lock and Grip Lock Washers, as well as Disc & Strip Springs (DSS) and Coil & Spiral Springs (CSS), comprising of an extensive portfolio of 750+ SKUs.
- A diversified customer profile with more than 175 customers, with key clientele including major OEMs, Tier-1 & Channel Partners across various industries like Renewable Energy, Industrials, and Mobility.
- Exporting to more than 25 countries with an office in Frankfurt, Germany, and export revenues contributing to 35% in H1-FY26.
- State-of-the-art manufacturing facilities, complemented by in-house tool design and development capacities, offer both scalability and flexibility, providing comprehensive solutions to its clients.





# **VALUE CHAIN**



RAW MATERIAL	COMPONENTS	APPLICATIONS	END-USER INDUSTRIES
Steel Sheets Steel rods	DSS & WLW	Renewables: Yaw brakes, thrust bearing mechanism Industrial: Transmission lines, dampening spring, elevator safety brakes Mobility: Couplers and brakes	Renewables: Wind turbines & hydroelectric power plants Industrial: Electricals, heavy machinery, & off-highway vehicles Mobility: Automobiles & Railways
Steel wires	CSS	Industrial: Actuators Mobility: Transmission, brakes, seating	Industrial: Control valves, off-highway vehicles Mobility: Automobiles, commercial vehicles & railways
Steel rods	SFS	Renewables: Foundation, tower, hydroelectric plants Industrial: Bridges Mobility: Railway tracks and bridges	Renewables: Wind turbines, hydroelectric power plants & solar panels Industrial: Off-highway vehicles, heavy machinery & electricals Mobility: Railways

# TOTAL ADDRESSABLE MARKET (TAM)



	RENEWAB	LE ENERGY	 	IND	USTRIAL		M	OBILITY
PRODUCTS	Wind Energy	Hydroelectric	Off-highway	Heavy Machinery	Infrastructure	Electrical	Automotive	Railways
DSS & WLW								
CSS		4						
SFS								

# **GEOGRAPHICAL PRESENCE**





### MANUFACTURING FACILITIES



# FEW OF THE IN-HOUSE MANUFACTURING CAPABILITIES



**Tool Design & Development** 



**Blanking & Forming** 



Coiling



**Heat Treatment** 



**Shot Peening** 



Grinding



**Thread Rolling** 



**CNC Machining** 

Manufacturing Plant at Wada, Near Mumbai, Maharashtra

Spread Across (Land Area)

28,800 Sq Mtrs

Manufacturing Plant Near Chennai, Tamil Nadu

Spread Across (Land Area)

6,718 Sq Mtrs

#### WADA PLANT, NEAR MUMBAI, MAHARASHTRA

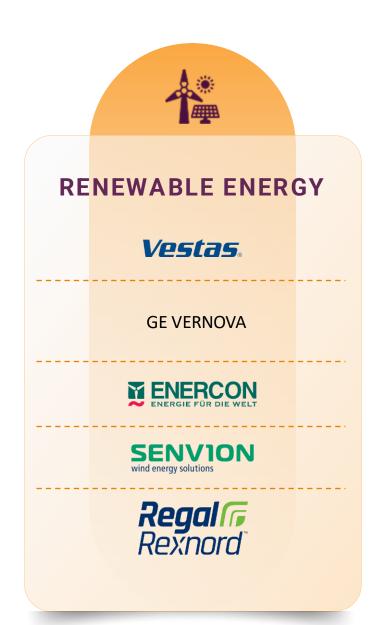


**VALLAM PLANT, NEAR CHENNAI, TAMIL NADU** 



# **MARQUEE CLIENTS**









### STRATEGIC EXPANSION



#### RAMPING UP EXISTING CAPACITY AT WADA, NEAR MUMBAI, MAHARASHTRA



Current Installed Capacity (no's)

Capacity Utilization

225,517,000

85%



Current Installed Capacity (no's)

Capacity Utilization

20,941,200

**78**%



Current Installed Capacity (no's)

Capacity Utilization

420,000

70%

CAPEX FROM IPO PROCEEDS

WADA PLANT, NEAR MUMBAI, MAHARASTRA :

₹ 111 Mn

VALLAM PLANT, NEAR CHENNAI, TAMIL NADU:

₹ 370 Mn

#### NEW CAPACITY AT VALLAM, NEAR CHENNAI, TAMIL NADU

**Proposed Capacity** 

4,600 MT

**Area Sq Mtrs** 

4,000

Vallam – Vadagal

SIPCOT





# STRATEGIC LOCATION ADVANTAGE

- Customers in close proximity
- Local job work vendors
- Nearby suppliers for raw material procurement

### **FUTURE GROWTH STRATEGIES**







Strengthening our core capabilities in precision engineering for sustainability

02



Moving up the value chain from niche markets to large addressable markets

03



04



05



Leverage in-house design and development capabilities to grow our product offerings and capitalize on

future trends

Strengthen relationships with our existing customers and expand customer base

Expand
manufacturing
capacity at our
existing facilities and
set-up additional
strategically located
facility

# **UPDATE ON IPO PROCEEDS**



### **Funds Proceeds**--

Particular	Amount (INR Mn)
Received in Monitoring account from Public Account (A)	1,212.4
Total Balance utilized for payment (Breakup given below)	720.6
FD created in HDFC Bank	444.8
FD created in Yes Bank	45.0
Interest earned	2.0
Total (B)	1,212.4
Balance in the Monitoring Account A-B	0.0

### Funds Deployment -----

Particular	Amount to be funded from the net proceeds (INR Mn)	Amount Utilized (INR Mn)	Balance Available (INR Mn)
Loan repayment	454.3	454.3	-
Chennai CAPEX	370.0	198.2	171.8
Wada CAPEX	110.7	61.3	49.4
General Corporate Purposes	277.4	6.9	270.5
Total	1,212.4	720.6	491.8



# FINANCIAL OVERVIEW



### Q2/H1-FY26 FINANCIAL & OPERATIONAL HIGHLIGHTS



### **Q2-FY26 Financial Performance**

Revenue from Operations INR 714 Mn +39.5% YOY	<b>EBITDA</b> INR 110 Mn  +17.0% YOY	EBITDA Margin 15.41% (295) Bps
PAT	PAT Margin	Diluted EPS
INR 84 Mn +58.5% YOY	11.76% +141 Bps	INR 6.41 +53.7% YOY

#### **H1-FY26 Financial Performance**

EBITDA	EBITDA Margin
INR 208 Mn	15.46%
+2.5% YOY	(398) Bps
PAT Margin	Diluted EPS
11.08%	INR 11.44 +26.7% YOY
	INR 208 Mn +2.5% YOY  PAT Margin

### **Operational Highlights**

- The SFS segment revenue for H1 FY26 stood at INR 438 Mn, registering 84% year-on-year growth from INR 238 Mn.
- Margins impacted due to a change in product mix, resulting in higher raw material, labour, and freight costs, along with increased other expenses including forward contract loss and CSR outlay.
- Order bookings in the DSS segment grew by 30% in H1 FY26, increasing from INR 560 Mn in H1 FY25 to INR 730 Mn.
- Maintaining a strong pipeline of new product developments in both DSS and SFS segments, catering to industrial and renewable energy customers globally.
- Developed a new Bolt & Nut product with a global addressable market of about USD 1 Billion, and secured pilot orders for the same.
- The Chennai plant has been audited and approved by over 10 global customers, including both new and existing clients in the renewable and mobility sectors.
- Ramp-up at the Chennai facility commenced in August 2025, with revenues rising consistently every month.

# **QUARTERLY CONSOLIDATED STATEMENT OF PROFIT & LOSS**



Particulars (INR Mn)	Q2-FY26	Q2-FY25	Y-O-Y	Q1-FY26	Q-0-Q
Revenue from Operations	714	512	39.5%	631	13.2%
Total Expenses	604	418	44.5%	535	12.9%
EBITDA	110	94	17.0%	96	14.6%
EBITDA Margin (%)	15.41%	18.36%	(295) Bps	15.21%	20 Bps
Other Income	14	1	NA	14	NA
Depreciation	23	20	15.0%	22	4.5%
Finance Cost	5	11	(54.5)%	6	(16.7)%
Profit before Exceptional Items and Tax	96	65	47.7%	82	17.1%
Exceptional Items (Net)	_	(1)	_	-	-
PBT	96	64	50.0%	82	17.1%
Tax	12	11	9.1%	17	(29.4)%
Non – Controlling Interest		-	_	-	-
PAT before Exceptional Item	84	53	58.5%	65	29.2%
PAT Margin before Exceptional Item (%)	11.76%	10.35%	141 Bps	10.30%	146 Bps
PAT after Exceptional Item	84	53	58.5%	65	29.2%
PAT Margin after Exceptional Item (%)	11.76%	10.35%	141 Bps	10.30%	146 Bps
Other Comprehensive Income	(1)	1	NA	(1)	NA
Total Comprehensive Income	83	54	53.7%	64	29.7%
EPS (INR)(not annualised)	6.41	4.92	30.3%	5.02	27.7%

# HALF YEARLY CONSOLIDATED STATEMENT OF PROFIT & LOSS



Particulars (INR Mn)	H1-FY26	H1-FY25	Y-O-Y
Revenue from Operations	1,345	1,044	28.8%
Total Expenses	1,137	841	35.2%
EBITDA	208	203	2.5%
EBITDA Margin (%)	15.46%	19.44%	(398) Bps
Other Income	27	7	NA
Depreciation	45	39	15.4%
Finance Cost	11	23	(52.2)%
Profit before Exceptional Items and Tax	179	148	20.9%
Exceptional Items (Net)	(2)	(2)	0.0%
PBT	177	146	21.2%
Tax	28	31	(9.7)%
Non – Controlling Interest		-	-
PAT before Exceptional Item	151	117	29.1%
PAT Margin before Exceptional Item (%)	11.23%	11.21%	2 Bps
PAT after Exceptional Item	149	115	29.6%
PAT Margin after Exceptional Item (%)	11.08%	11.02%	6 Bps
Other Comprehensive Income	(2)	1	NA
Total Comprehensive Income	147	116	26.7%
EPS (INR)(not annualised)	11.44	10.81	5.8%

# HISTORICAL CONSOLIDATED STATEMENT OF PROFIT & LOSS



Particulars (INR Mn)	FY23	FY24	FY25	H1-FY26
Revenue from Operations	1,655	2,025	2,378	1,345
Total Expenses	1,381	1,637	1,970	1,137
EBITDA	274	388	408	208
EBITDA Margin (%)	16.56%	19.16%	17.16%	15.46%
Other Income	16	18	44	27
Depreciation	61	69	80	45
Finance Cost	52	61	38	11
Profit before Exceptional Items and Tax	177	276	334	179
Exceptional Items (Net)	98	(23)	(3)	(2)
PBT	275	253	331	177
Tax	33	33	63	28
Non – Controlling Interest	-	(3)	-	-
PAT before Exceptional Item	144	246	271	151
PAT Margin before Exceptional Item (%)	8.70%	12.15%	11.40%	11.23%
PAT after Exceptional Item	242	223	268	149
PAT Margin after Exceptional Item (%)	14.62%	11.01%	11.27%	11.08%
Other Comprehensive Income	2	5	(4)	(2)
Total Comprehensive Income	244	228	264	147
EPS (INR)(not annualised)	23.56	21.77	22.56	11.44

# HISTORICAL CONSOLIDATED BALANCE SHEET



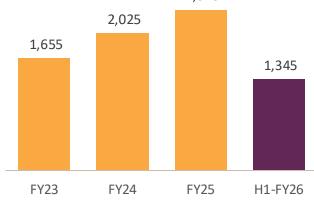
Particulars (INR Mn)	FY23	FY24	FY25	H1-FY26
EQUITY AND LIABILITIES				
Equity				
Equity Share Capital	25	101	127	128
Other Equity	811	947	2,440	2,590
Non Controlling Interest	-	(3)	(4)	(4)
Total Equity	837	1,045	2,563	2,714
LIABILITIES				
Non-Current Liabilities				
Financial Liabilities				
-Borrowings	205	92	11	9
- Lease liabilities	15	11	7	5
- Other Financial Liabilities				
Provisions	46	54	69	63
Deferred Tax Liabilities (Net)	37	9	5	8
Current Liabilities				
Financial Liabilities				
- Borrowings	381	458	220	221
- Lease liabilities	3	3	4	4
- Trade Payables				
(A) total outstanding dues of micro & small enterprises	7	3	8	2
(B) total outstanding dues other than micro & small enterprises	74	133	175	206
- Other Financial Liabilities	84	38	70	102
Other Current Liabilities	9	36	58	82
Provisions	6	5	7	17
Current Tax Liabilities (Net)	-	-		
Total Liabilities	867	842	634	719
Total Equity And Liabilities	1,704	1,887	3,197	3,433

Particulars (INR Mn)	FY23	FY24	FY25	H1-FY26
ASSETS				
Non-Current Assets				
Property, Plant and Equipment	382	413	607	644
Right of use assets	50	45	41	40
Capital Work-in-Progress	13	32	66	129
Investment Property	-	-	-	
Goodwill	-	-	-	
Other Intangible Assets	177	186	189	171
Intangible assets under development	35	33	39	79
Other Financial Assets	9	11	57	59
Non-Current Tax assets (net)	11	7	13	8
Other non-current assets	7	17	44	66
Current Assets				
Inventories	558	577	724	954
Financial Assets				
- Trade Receivables	300	470	709	627
- Cash and cash Equivalents	5	14	15	10
- Bank balances other than cash and cash equivalents	115	27	579	475
- Loans	6	1	3	3
- Others financial assets	4	17	23	21
Other current assets	34	37	88	147
TOTAL ASSETS	1,704	1,887	3,197	3,433

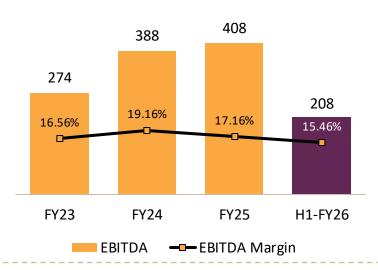
### FINANCIAL PERFORMANCE



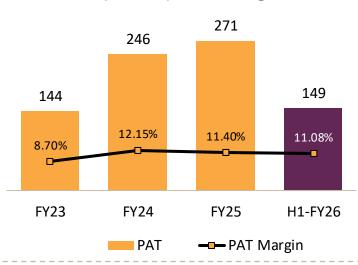




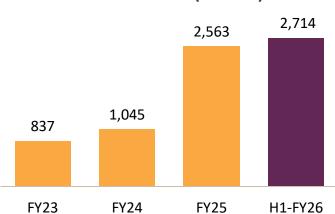
### EBITDA (INR Mn) & EBITDA Margins %



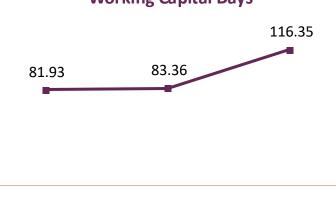
#### PAT (INR Mn) & PAT Margins % \*



### Net Worth (INR Mn)

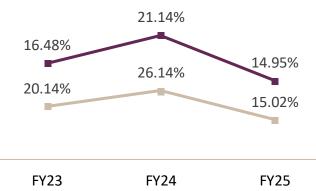


#### **Working Capital Days**



### FY23 FY24 FY25

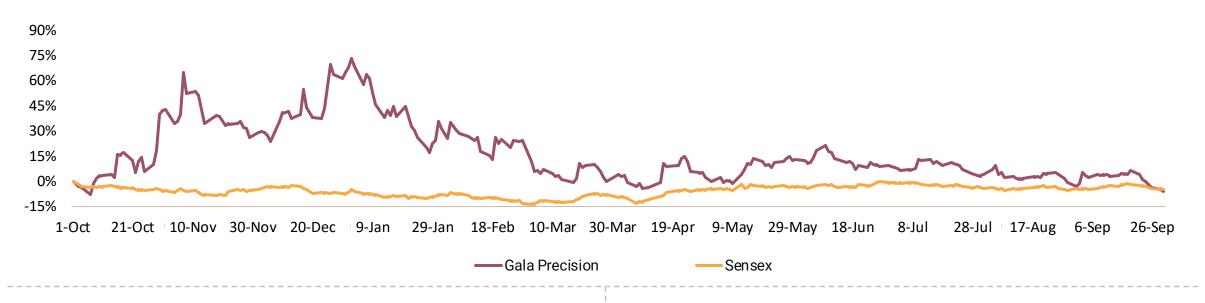
#### **ROE\* & ROCE %**



### **CAPITAL MARKET SLIDE**



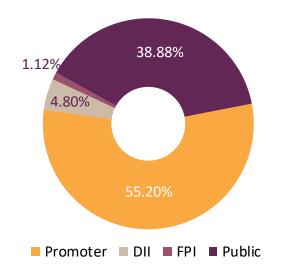
1 Year Stock Performance (up to 30<sup>th</sup> September, 2025)



### Market Data (As on 30<sup>th</sup> September, 2025)

Particulars	INR
Face Value	10.00
CMP	751.45
52 Week H/L	1,480.80 / 700.00
Market Capitalization (Mn)	9,581.19
Shares O/S (Mn)	12.75

### **Shareholding Pattern (As on 30<sup>th</sup> September, 2025)**



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