

INVESTOR PRESENTATION

AUGUST 2025

SNAPSHOT



30+

Years of Operations



175+

Customers



750+

SKUs



Exporting to

25+

Countries



Domestic Renewal DSS
Market Share

70%



Certified by

**ISO 9001:2015/ 14001: 2015/
45001: 2018**

IATF16949

Quality standards



Revenue

23%

CAGR 2021-25



EBITDA

36%

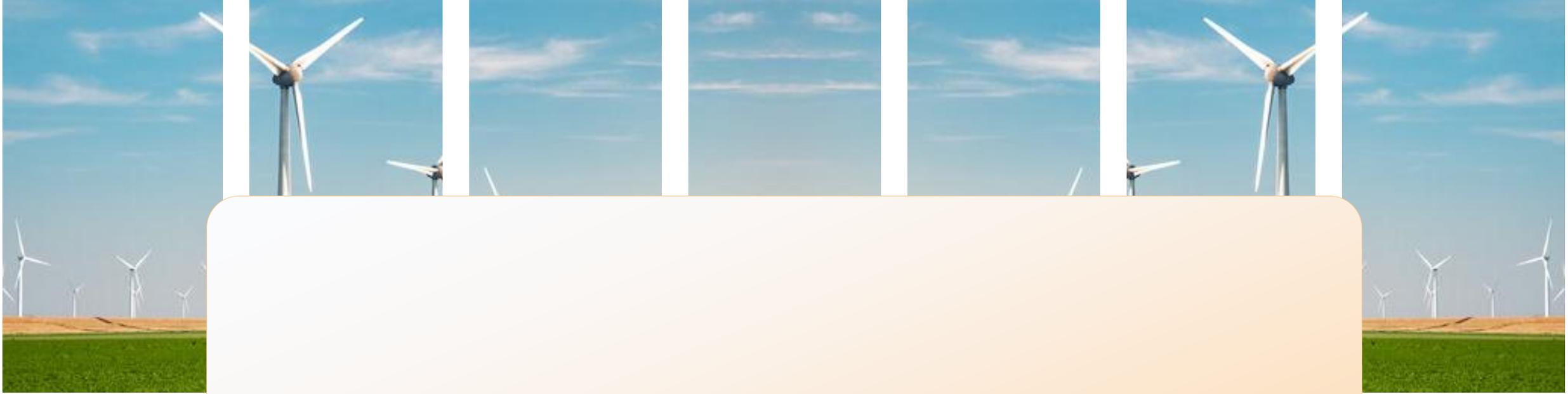
CAGR 2021-25



PAT

84%

CAGR 2021-25



COMPANY OVERVIEW

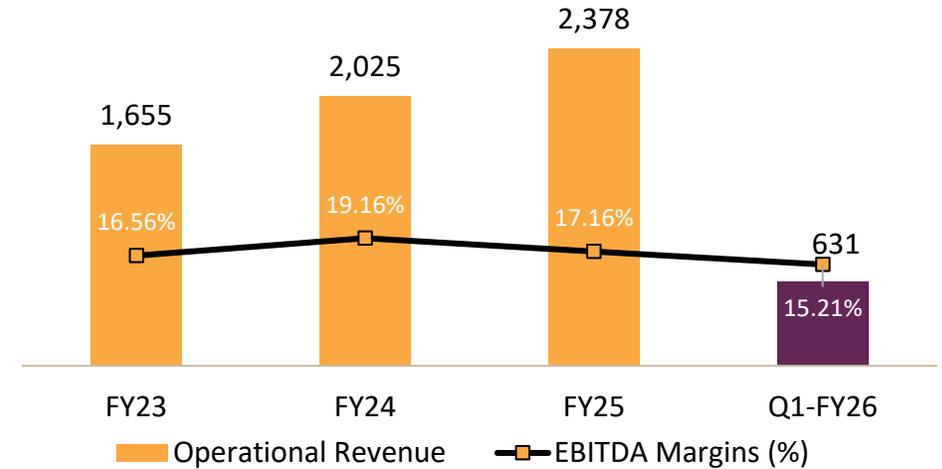


COMPANY OVERVIEW

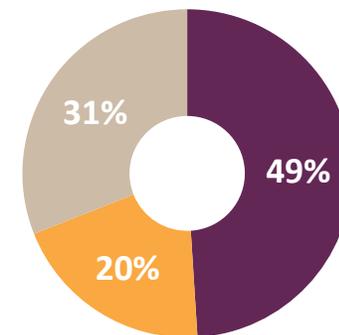


- Gala Precision Engineering is a renowned and preferred manufacturer of precision components in India.
- The company is supported by an experienced management team and a diverse, skilled workforce, driving consistent financial growth, operational efficiency, and high levels of repeat business.
- Leading manufacturer of Special Fastening Solutions (SFS) like High Tensile Fasteners such as Studs, Anchor Bolts, Cross Bolts, Hex Bolts, Nuts, Gallock Wedge Lock and Grip Lock Washers, as well as Disc & Strip Springs (DSS) and Coil & Spiral Springs (CSS), comprising of an extensive portfolio of 750+ SKUs.
- A diversified customer profile with more than 175 customers, with key clientele including major OEMs, Tier-1 & Channel Partners across various industries like Renewable Energy, Industrials, and Mobility.
- Exporting to more than 25 countries with an office in Frankfurt, Germany, and export revenues contributing to 35% in Q1-FY26.
- State-of-the-art manufacturing facilities, complemented by in-house tool design and development capacities, offer both scalability and flexibility, providing comprehensive solutions to its clients.

Operational Revenue & EBITDA Margins (%)

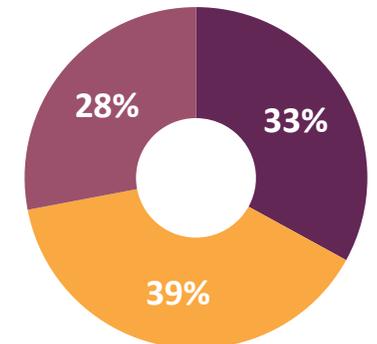


Product Break Up (Q1-FY26)



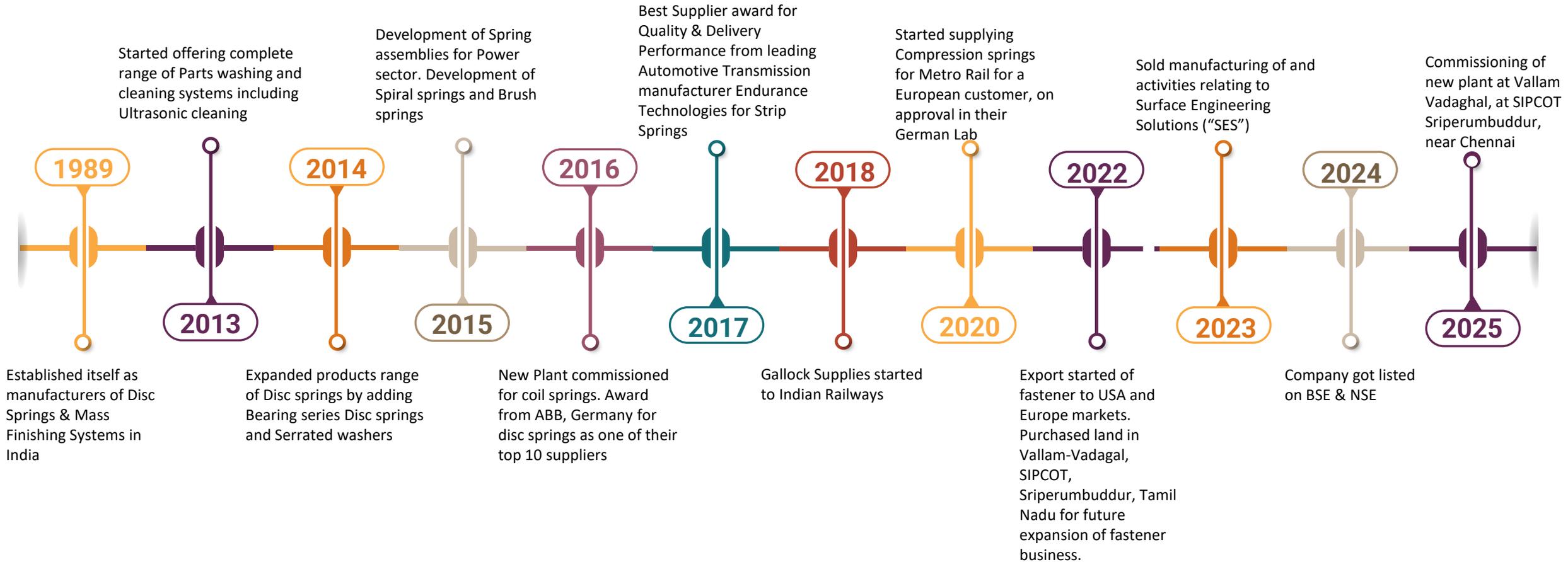
■ DSS ■ CSS ■ SFS

End User Industry Revenue Break Up (Q1-FY26)



■ Industrial ■ Renewable Energy ■ Mobility

JOURNEY SO FAR



BOARD OF DIRECTORS



KIRIT GALA
CHAIRMAN & MD

- ❖ BE (Mech), MMS (Marketing) (Mumbai University)
- ❖ Speaks on topics : next generation of professional entrepreneurs, change management in VUCA world and strategy shastra



BALKISHAN JALAN
WHOLE TIME DIRECTOR (EXECUTIVE)

- ❖ Chartered Accountant-ICAI, B.com (Mumbai University)
- ❖ More than 25 years of industry experience
- ❖ Awarded as SAP ACE Excellence Awards (2010)



SATISH KOTWANI
WHOLE TIME DIRECTOR (MARKETING)

- ❖ Diploma in mechanical engineering from Board of Technical Examinations, Maharashtra (1991).
- ❖ Diploma in marketing management from the Bombay Institute of Management Studies (1996)



RAJENDRA GOGRI
NON-EXECUTIVE DIRECTOR

- ❖ Chairman & MD of listed company Aarti Industries Limited
- ❖ B Tech (Chemical)- Institute of Chemical Technology
- ❖ Recipients of UDCT Alumnus Award (1995)



SNEHAL SHAH
INDEPENDENT DIRECTOR

- ❖ PGDM (IIM-Bangalore), BE (Electrical)
- ❖ Associated with Fairwinds Asset Managers Limited as a Consultant



NEHA GADA
INDEPENDENT DIRECTOR

- ❖ Chartered Accountant- ICAI, B.com (Mumbai University), Limited Insolvency Examination from IBBI
- ❖ Awarded 1st place as a CA Woman Independent Director by ICAI (2023)
- ❖ In 4 Listed Companies, serve as an Independent Director



VARSHA GALVANKAR
INDEPENDENT DIRECTOR

- ❖ B.com (Mumbai University)
- ❖ Director at Ghalla Bhansali Consultancy Private Limited
- ❖ More than 31 years of professional experience



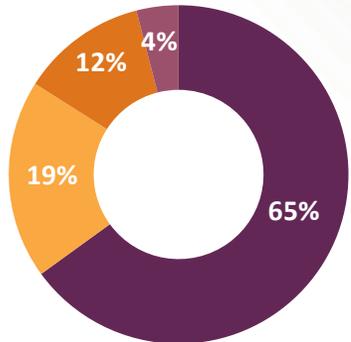
SUDHIR GOSAR
INDEPENDENT DIRECTOR

- ❖ B.tech (IIT-Bombay)
- ❖ More than 33 years of professional experience

GEOGRAPHICAL PRESENCE



Q1-FY26 Geographical Sales (%)



■ India ■ Europe ■ America ■ ROW



CORPORATE OFFICE



OFFICES



EXPORT COUNTRIES



FACTORY



REPRESENTATIVE

AWARDS / CERTIFICATIONS & ACCREDITATIONS

<p>Year</p> <p>Customer</p> <p>Recognition</p>	<p>2015</p>  <p>Supplier of the year(DSS)</p>	<p>2018</p>  <p>Gold Category Award</p>	<p>2018</p>  <p>Appreciation certificate for positive Accomplishments</p>	<p>2023</p>  <p>High Quality & reliability supplier</p>				
<p>Year</p> <p>Institute</p> <p>Recognition</p>	<p>2017</p>  <p>Star performer</p>	<p>2019</p>  <p>Certificate of Merit</p>	<p>2020</p>  <p>Silver Award, CCQC-20, Mumbai</p>	<p>2021</p>  <p>Par Excellence</p>	<p>2022</p>  <p>Best Energy Efficient Case Study</p>	<p>2023</p>  <p>Category-Mid Size Organizations</p>	<p>2024</p>  <p>India's Best Workplace in Manufacturing (Top 26-50)</p>	<p>2025</p>  <p>Ranked among the top 25 Best Workplaces in Mid-Size Manufacturing 2025</p>

MARQUEE CLIENTS



RENEWABLE ENERGY

Vestas

GE VERNOVA

ENERCON
ENERGIE FÜR DIE WELT

SENVION
wind energy solutions

Regal Rexnord



INDUSTRIAL

Schneider Electric

LARSEN & TOUBRO

John Deere India Pvt Ltd

WÜRTH

legrand

LPS BOSSARD
Proven Productivity

BUEAB



MOBILITY

SCHAEFFLER

Wabtec
CORPORATION

HITACHI
Astemo

ENDURANCE
Complete Solutions

EXEDY
RACING CLUTCH

MSL

MANUFACTURING FACILITIES

FEW OF THE IN-HOUSE MANUFACTURING CAPABILITIES



Tool Design & Development



Blanking & Forming



Coiling



Heat Treatment



Shot Peening



Grinding



Thread Rolling



CNC Machining

**Manufacturing Plant at Wada, Near
Mumbai, Maharashtra**

Spread Across
(Land Area)

28,800 Sq Mtrs



WADA PLANT, NEAR MUMBAI, MAHARASHTRA

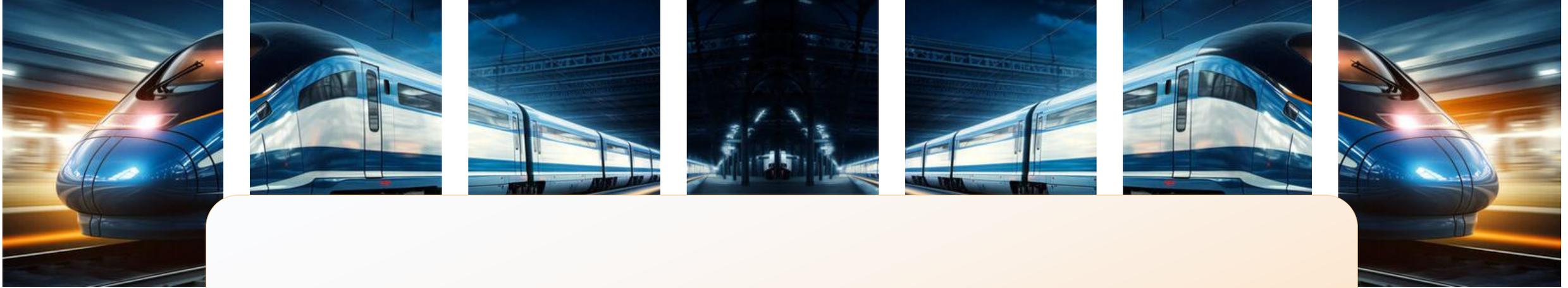
**Upcoming Manufacturing Plant
at SIPCOT, Near Chennai, Tamil Nadu**

Spread Across
(Land Area)

6,718 Sq Mtrs



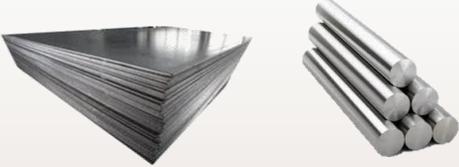
VALLAM PLANT, NEAR CHENNAI, TAMIL NADU



BUSINESS OVERVIEW



VALUE CHAIN

RAW MATERIAL	COMPONENTS	APPLICATIONS	END-USER INDUSTRIES
 <p data-bbox="160 639 300 661">Steel Sheets</p> <p data-bbox="428 644 542 665">Steel rods</p>	 <p data-bbox="800 625 963 646">DSS & WLW</p>	<p data-bbox="1166 468 1689 532">Renewables: Yaw brakes, thrust bearing mechanism</p> <p data-bbox="1166 544 1709 608">Industrial: Transmission lines, dampening spring, elevator safety brakes</p> <p data-bbox="1166 619 1561 641">Mobility: Couplers and brakes</p>	<p data-bbox="1786 468 2351 532">Renewables: Wind turbines & hydroelectric power plants</p> <p data-bbox="1786 544 2379 608">Industrial: Electricals, heavy machinery, & off-highway vehicles</p> <p data-bbox="1786 619 2224 641">Mobility: Automobiles & Railways</p>
 <p data-bbox="300 1008 428 1029">Steel wires</p>	 <p data-bbox="868 993 919 1015">CSS</p>	<p data-bbox="1166 872 1434 893">Industrial: Actuators</p> <p data-bbox="1166 905 1671 926">Mobility: Transmission, brakes, seating</p>	<p data-bbox="1786 851 2390 872">Industrial: Control valves, off-highway vehicles</p> <p data-bbox="1786 883 2379 948">Mobility: Automobiles, commercial vehicles & railways</p>
 <p data-bbox="308 1265 428 1286">Steel rods</p>	 <p data-bbox="868 1293 919 1315">SFS</p>	<p data-bbox="1166 1108 1587 1172">Renewables: Foundation, tower, hydroelectric plants</p> <p data-bbox="1166 1183 1409 1205">Industrial: Bridges</p> <p data-bbox="1166 1216 1638 1238">Mobility: Railway tracks and bridges</p>	<p data-bbox="1786 1108 2333 1172">Renewables: Wind turbines, hydroelectric power plants & solar panels</p> <p data-bbox="1786 1183 2288 1248">Industrial: Off-highway vehicles, heavy machinery & electricals</p> <p data-bbox="1786 1259 2020 1280">Mobility: Railways</p>

TOTAL ADDRESSABLE MARKET (TAM)

	RENEWABLE ENERGY		INDUSTRIAL				MOBILITY	
PRODUCTS	 Wind Energy	 Hydroelectric	 Off-highway	 Heavy Machinery	 Infrastructure	 Electrical	 Automotive	 Railways
DSS & WLW	●	●	●	●		●	●	●
CSS			●		●		●	●
SFS	●	●	●	●	●	●	●	●

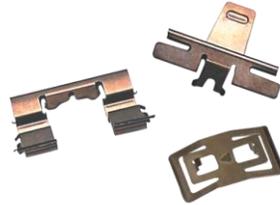
DISC SPRING & WEDGE LOCK WASHERS



Disc Springs



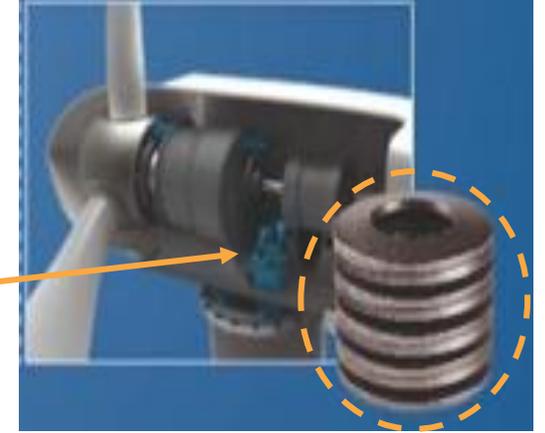
Wedge Lock Washers



Strip Springs

- Disc spring, Strip Springs and fastening solutions used in industrial applications requiring force exertion. They offer significant spring forces in a compact design.
- These solutions are specifically designed for industrial applications, ensuring secure, vibration-resistant joints with exceptional longevity and reliability.
- Strip springs are precision-stamped components made from spring or stainless steel, designed to store and release energy under load.
- Disc springs developed through collaboration with German universities, focusing on high performance and excellent fatigue life under stress.
- Providing over 100 standard sizes (ex-stock) and online selection software, allowing for reduced spring sizes while meeting load and deflection requirements.
- **The installed capacity for DSS is 225,517,000 units, with an 85% utilization rate, contributing to 51% of the company's total revenue in FY2025.**

RENEWABLE ENERGY



INDUSTRIAL



MOBILITY



COIL AND SPIRAL SPRINGS (CSS)



Coil Springs

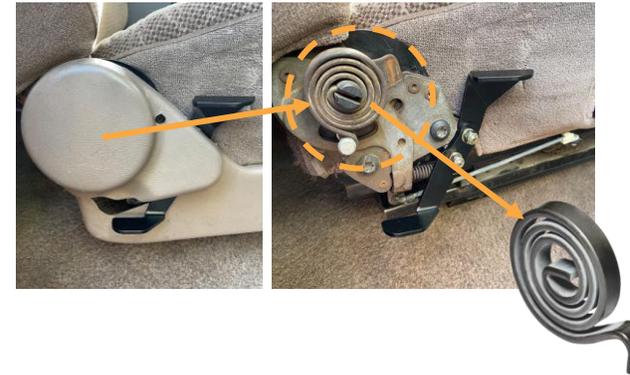


Spiral Springs

- Coil Mechanical devices that store potential energy are made from wire twisted into a spiral shape, with various steel types to meet specific requirements.
- Began manufacturing CSS in 2015, utilizing expertise to produce springs for critical applications.
- CSS solutions are used in automotive, off-highway vehicles, commercial vehicles, and industrial infrastructure.
- Spiral Springs are made from rectangular metal strips wound into a flat spiral, designed to store and release rotational energy as torque.
- Spiral springs offer high durability, optimal space efficiency, various surface treatments, and cost options while meeting strict tolerances.
- **The installed capacity for CSS is 20,941,200 units, with a 78% utilization rate, contributing to 21% of the company's total revenue in FY2025.**

MOBILITY

Automotive



Railways



INDUSTRIAL



SPECIAL FASTENING SOLUTIONS (SFS)



Anchor bolts



Studs

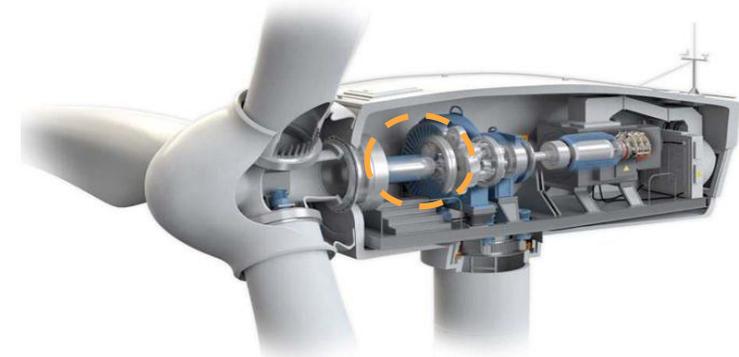


Nuts

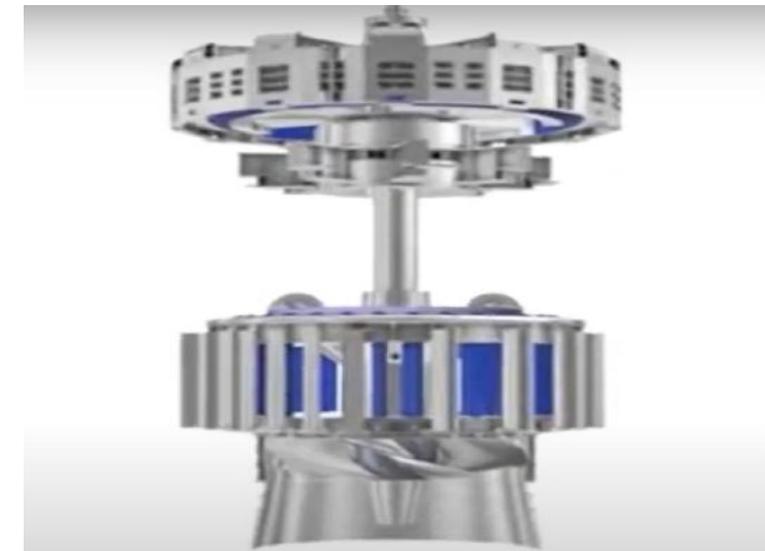
- Fasteners are hardware devices used to join or affix objects together, generally creating non-permanent joints.
- The company manufactures custom-made fasteners like studs, anchor bolts, and nuts, used in industries such as renewable energy, railways, off-highway vehicles, electrical, and heavy machinery.
- The company holds a 15% market share in the domestic specialized fastener solutions (SFS) market for wind turbines.
- **Specialty Fasteners and Systems has an installed capacity of 420,000 units with a capacity utilization of 70% in FY2025.**

RENEWABLE

Wind Turbine



Hydro Electric Power Plant





STRATEGIC OVERVIEW



KEY COMPETITIVE STRENGTHS



Well established manufacturer of precision engineering components with diversified product portfolio and diverse market

01



Long-standing customer relationships with both Indian and global OEM and Tier 1 players

02



Well-equipped manufacturing facilities along with in-house design and other capabilities which offer scale, flexibility and comprehensive solutions

03



Experienced management team supported by large, diverse and skilled work force

04



Track record of consistent financial growth and performance characterized by operational efficiency and high repeat business

05

STRATEGIC EXPANSION

RAMPING UP EXISTING CAPACITY AT WADA, NEAR MUMBAI, MAHARASHTRA



Current Installed Capacity (no's)

225,517,000

Capacity Utilization

85%



Current Installed Capacity (no's)

20,941,200

Capacity Utilization

78%



Current Installed Capacity (no's)

420,000

Capacity Utilization

70%

CAPEX FROM IPO PROCEEDS

WADA PLANT, NEAR MUMBAI, MAHARASHTRA :

₹ 111 Mn

VALLAM PLANT, NEAR CHENNAI, TAMIL NADU :

₹ 370 Mn

NEW CAPACITY AT VALLAM, NEAR CHENNAI, TAMIL NADU

Proposed Capacity

4,600 MT

Area Sq Mtrs

4,000

Vallam – Vadagal

SIPCOT



STRATEGIC LOCATION ADVANTAGE

- Customers in close proximity
- Local job work vendors
- Nearby suppliers for raw material procurement



FUTURE GROWTH STRATEGIES

01



Strengthening our core capabilities in precision engineering for sustainability

02



Moving up the value chain from niche markets to large addressable markets

03



Leverage in-house design and development capabilities to grow our product offerings and capitalize on future trends

04



Strengthen relationships with our existing customers and expand customer base

05



Expand manufacturing capacity at our existing facilities and set-up additional strategically located facility



INDUSTRY OVERVIEW

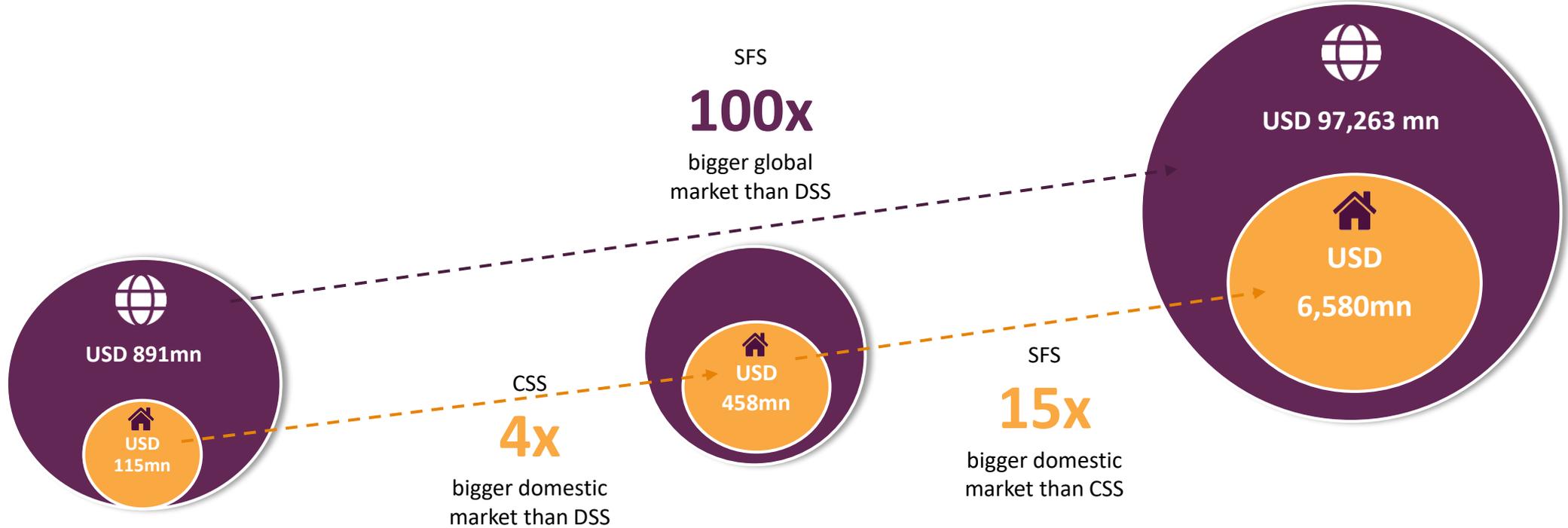


DOMESTIC AND GLOBAL MARKET SIZE

DSS

CSS

SFS



Started manufacturing of DSS products

1989



Global Market
CAGR CY24-CY26E

6.0%



Domestic Market
CAGR FY24-FY27E

6.6%

Started manufacturing of CSS products

2015



Domestic Market
CAGR FY24-FY27E

9.8%

Started manufacturing of SFS products

2018



Global Market
CAGR CY24-CY26E

6.7%



Domestic Market
CAGR FY24-FY27E

18.0%

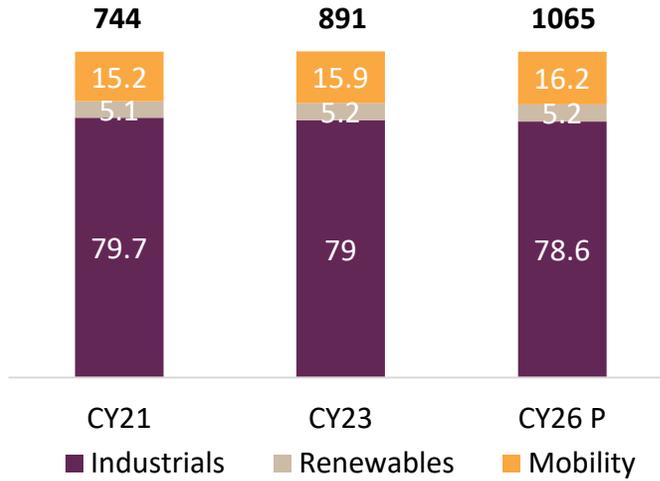
DISC & STRIP SPRINGS AND WEDGE LOCK WASHERS

DISC & STRIP SPRINGS (DSS) INCLUDING WEDGE LOCK WASHERS (WLW)

End Industry Application (USD Mn)

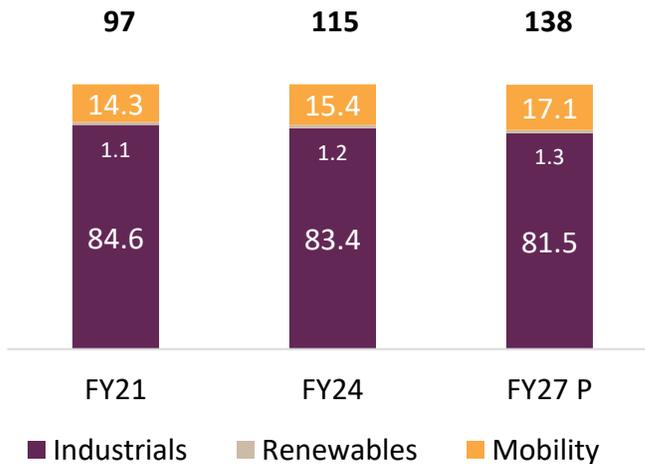
CAGR FY23-26E

Global (%) **6.2%**



CAGR FY23-27E

Indian (%) **6.1%**



GROWTH DRIVERS



Equipment used in manufacturing and infrastructure contribute maximum revenue share



Increase in steel demand on account of rapid urbanization & construction needs



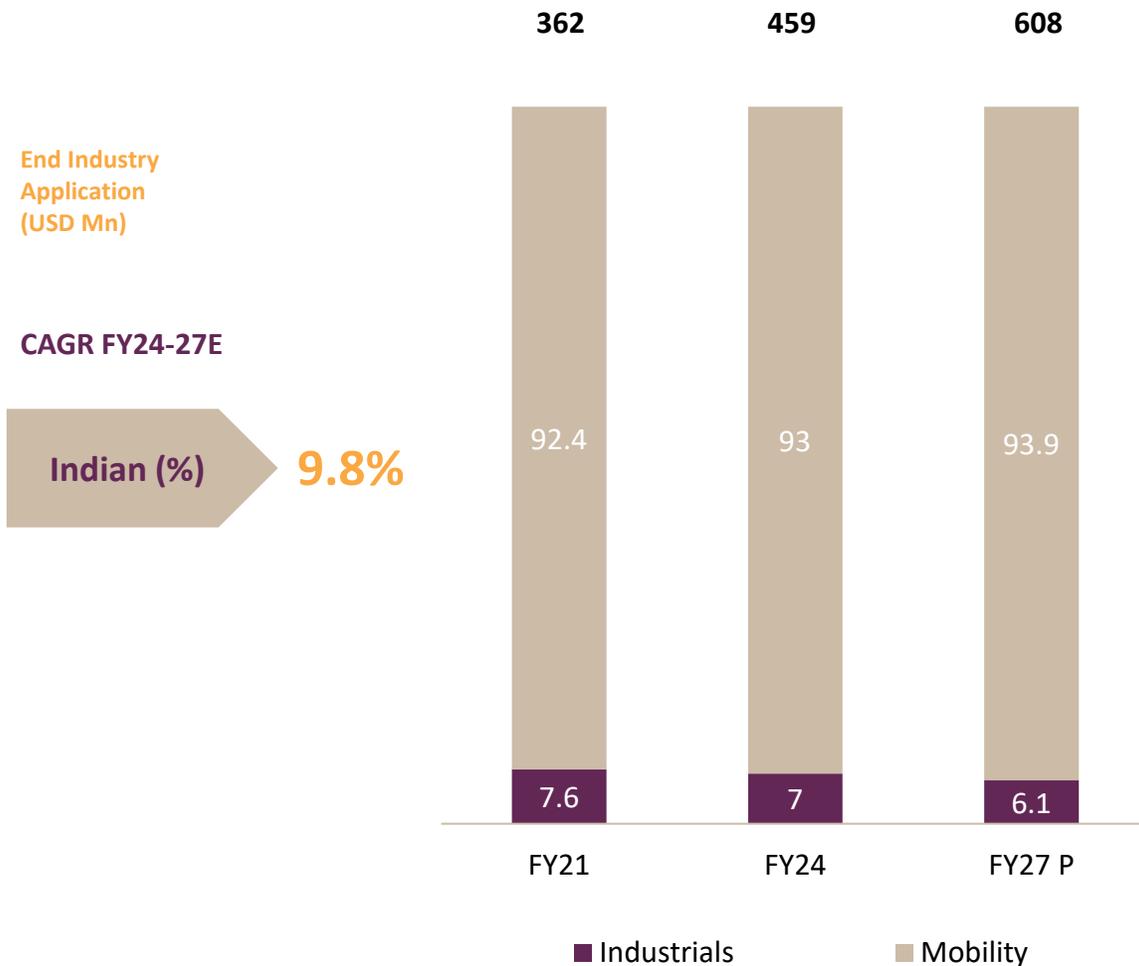
Increase consumption of passenger vehicle and increase capex toward Railway industry to fuel demand for precision products



Government favorable policies in conjunction with private capex in renewable sector such as wind and hydro has provided impetus precision products.

COIL SPRINGS & SPIRAL SPRINGS

COIL SPRINGS & SPIRAL SPRINGS



GROWTH DRIVERS



Coil spring assistance is essential for suspensions, engines, clutch, seat recliners and in-cabin shock absorbers in vehicles resulted in significant growth of the coil spring market



Upgradation of Indian railway system to high-speed rail and increased investment in metro rail has been instrumental in fueling demand for railway infrastructure



Rapid Urbanization will one of the determinant for demand of CSS products



PLI Scheme, import substitute, Urban Infrastructure will be key driver of CSS products in Industrial segment



Increase demand such as tractors, mowers, deep tillage equipment and spraying equipment has fuel demand for coil spring in advance mechanization of agriculture

SPECIAL FASTENING SOLUTIONS (SFS)

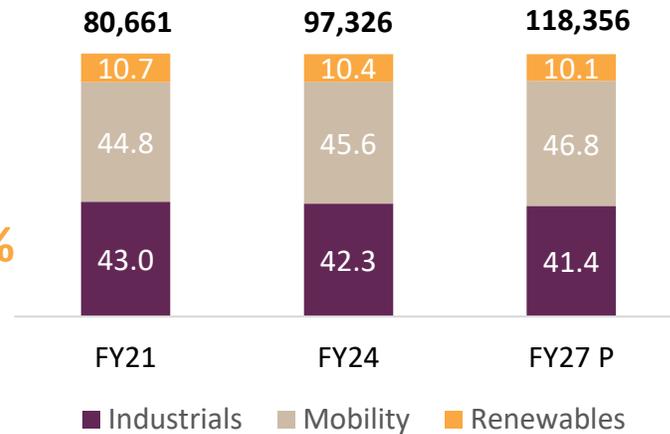
END INDUSTRY APPLICATION (USD Mn)

End Industry Application (USD Mn)

CAGR FY23-26E

GLOBAL (%)

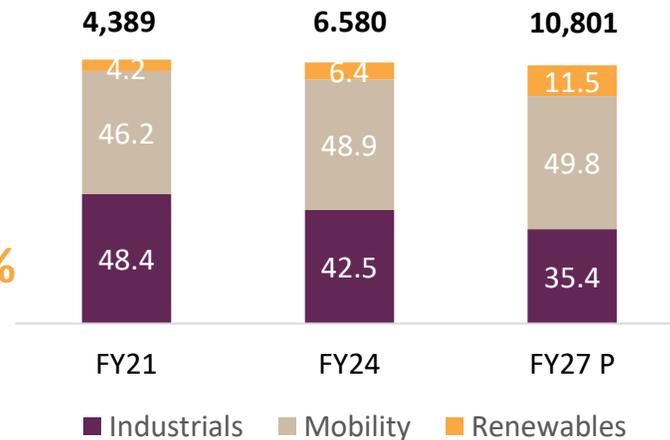
6.7%



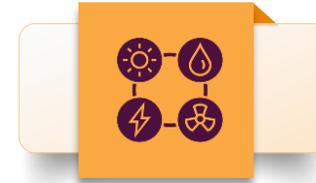
CAGR FY23-27E

INDIAN (%)

18.0%



GROWTH DRIVERS



Renewable sources are projected to contribute 95% to the increased global power capacity from CY21-26. Rising demand for renewable energy will also lead to an increased need for fasteners used in constructing wind turbines, hydroelectric plants, and solar farms



Various government are focusing on replacing old age infrastructure with modern infrastructure thus fueling demand for fastening solutions



Government focus on infrastructure has led to increase in mining activity and construction has aided demand for fasteners

FURTHER OPPORTUNITIES IN DIFFERENT INDUSTRY



Note(s): CSS segment is not a focus area for us globally.

Product Category	Global Market Size (CY23 in US\$M)	Domestic Market Size (FY23 in US\$M)	Segment	Global Market Size (CY23 in US\$M)	Domestic Market Size (FY23 in US\$M)	Sub-segment	Global Market Size (CY23 in US\$M)	Domestic Market Size (FY23 in US\$M)
DSS + Wedge Lock Washers	891.2	114.8	Renewable energy	45.9	1.4	Renewable energy	45.9	1.4
			Industrial	703.9	95.8	Off-highway	397.5	77.4
						Electrical Equipment	281.5	17.5
						Heavy machinery	24.8	0.9
						Mobility	141.4	17.7
CSS	NA	458.5	Industrial	NA	31.9	Off-Highway	NA	21.2
						Infrastructure	NA	10.8
			Mobility	NA	426.6	Commercial Vehicles	NA	22.6
						Automotive	NA	404.1
SFS	97325.5	6580	Renewable energy	10154.6	424.4	Renewable energy	10154.6	424.4
			Industrial	41184.3	2799.1	Off-highway	3953.8	539.5
						Electrical Equipment	1226.1	61.7
						Heavy machinery	36004.4	2197.8
			Mobility	44427.9	3217.3	Railway	5561.1	1236.1
						Automotive	38866.8	1981.2
			Others	1558.8	139.3	Others	1558.8	139.3
Total	98217	7153		98217	7153		98217	7153

A background image showing a business meeting with several people in suits. Overlaid on this are various financial and business icons: a large dollar sign, a circular refresh icon, a document with a dollar sign, and several line graphs and bar charts. The central text is on a light orange rounded rectangle.

FINANCIAL OVERVIEW



UPDATE ON IPO PROCEEDS

Funds Proceeds

Particular	Amount (INR Mn)
Received in Monitoring account from Public Account (A)	1,212.4
Total Balance utilized for payment (Breakup given below)	671.9
FD created in HDFC Bank	485.0
FD created in Yes Bank	55.0
Interest earned	0.0
Total (B)	1,211.9
Balance in the Monitoring Account A-B	0.5

Funds Deployment

Particular	Amount to be funded from the net proceeds (INR Mn)	Amount Utilized (INR Mn)	Balance Available (INR Mn)
Loan repayment	454.3	454.3	-
Chennai CAPEX	370.0	174.0	196.0
Wada CAPEX	110.7	39.4	71.3
General Corporate Purposes	277.4	4.2	273.2
Total	1,212.4	671.9	540.5

HISTORICAL CONSOLIDATED STATEMENT OF PROFIT & LOSS



Particulars (INR Mn)	FY23	FY24	FY25	Q1-FY26
Revenue from Operations	1,655	2,025	2,378	631
Total Expenses	1,381	1,637	1,970	535
EBITDA	274	388	408	96
EBITDA Margin (%)	16.56%	19.16%	17.16%	15.21%
Other Income	16	18	44	14
Depreciation	61	69	80	22
Finance Cost	52	61	38	6
Profit before Exceptional Items and Tax	177	276	334	82
Exceptional Items (Net)	98	(23)	(3)	-
PBT	275	253	331	82
Tax	33	33	63	17
Non – Controlling Interest	-	(3)	-	-
PAT before Exceptional Item	144	246	271	65
PAT Margin before Exceptional Item (%)	8.70%	12.15%	11.40%	10.30%
PAT after Exceptional Item	242	223	268	65
PAT Margin after Exceptional Item (%)	14.62%	11.01%	11.27%	10.30%
Other Comprehensive Income	2	5	(4)	(1)
Total Comprehensive Income	244	228	264	64
EPS (INR)(not annualised)	23.56	21.77	22.56	5.02

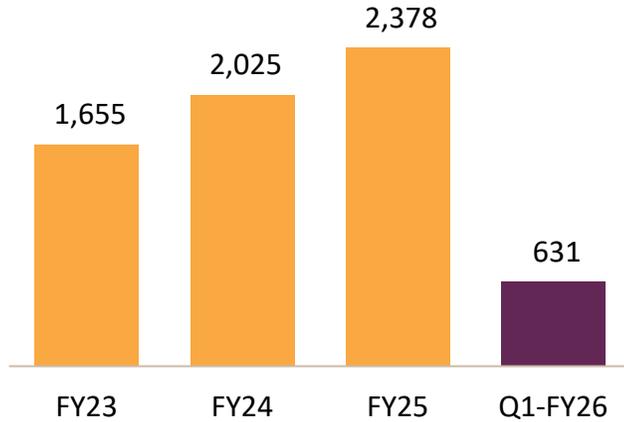
HISTORICAL CONSOLIDATED BALANCE SHEET

Particulars (INR Mn)	FY23	FY24	FY25
EQUITY AND LIABILITIES			
Equity			
Equity Share Capital	25	101	127
Other Equity	811	947	2440
Non Controlling Interest	-	(3)	(4)
Total Equity	837	1,045	2,563
LIABILITIES			
Non-Current Liabilities			
Financial Liabilities			
-Borrowings	205	92	11
- Lease liabilities	15	11	7
- Other Financial Liabilities			
Provisions	46	53	69
Deferred Tax Liabilities (Net)	37	9	5
Current Liabilities			
Financial Liabilities			
- Borrowings	381	458	220
- Lease liabilities	3	3	4
- Trade Payables			
(A) total outstanding dues of micro & small enterprises	7	3	8
(B) total outstanding dues other than micro & small enterprises	74	133	175
- Other Financial Liabilities	84	64	70
Other Current Liabilities	9	11	58
Provisions	6	5	7
Current Tax Liabilities (Net)	-	-	-
Total Liabilities	867	842	634
Total Equity And Liabilities	1,704	1,887	3,197

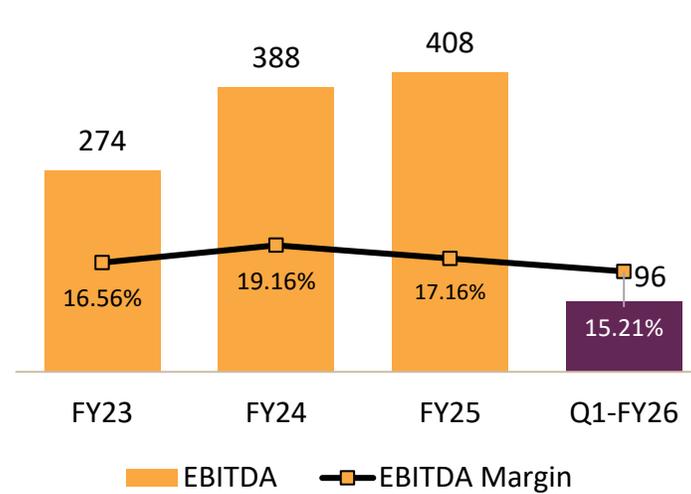
Particulars (INR Mn)	FY23	FY24	FY25
ASSETS			
Non-Current Assets			
Property, Plant and Equipment	382	413	607
Right of use assets	50	45	41
Capital Work-in-Progress	13	32	66
Investment Property	-	-	-
Goodwill	-	-	-
Other Intangible Assets	177	186	189
Intangible assets under development	35	33	39
Other Financial Assets	9	11	57
Non-Current Tax assets (net)	11	7	13
Other non-current assets	7	16	44
Current Assets;			
Inventories	558	577	724
Financial Assets			
- Trade Receivables	300	470	709
- Cash and cash Equivalents	5	14	15
- Bank balances other than cash and cash equivalents	115	27	579
- Loans	6	1	3
- Others financial assets	4	17	23
Other current assets	34	38	88
TOTAL ASSETS	1,704	1,887	3,197

FINANCIAL PERFORMANCE

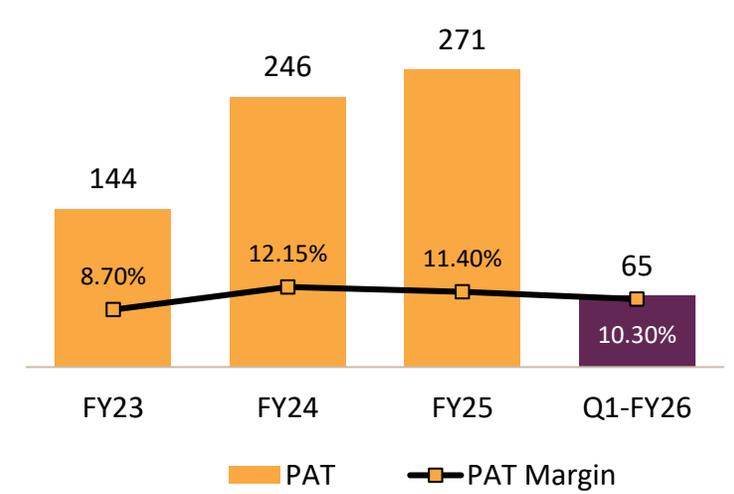
Revenue from Operations (INR Mn)



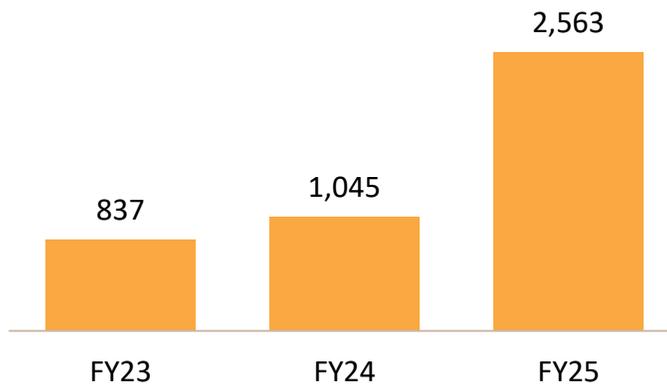
EBITDA (INR Mn) & EBITDA Margins %



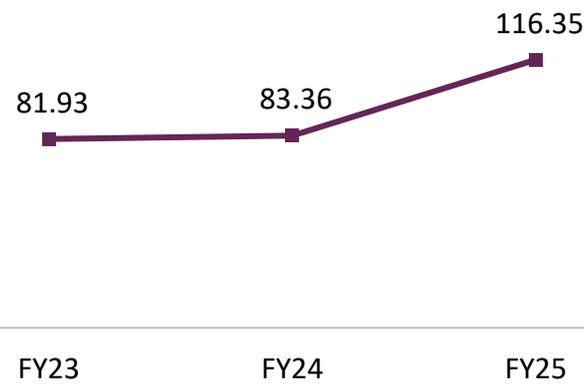
PAT (INR Mn) & PAT Margins % *



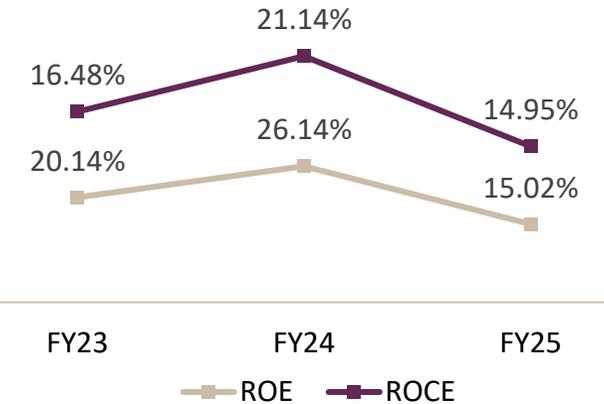
Net Worth (INR Mn)



Working Capital Days

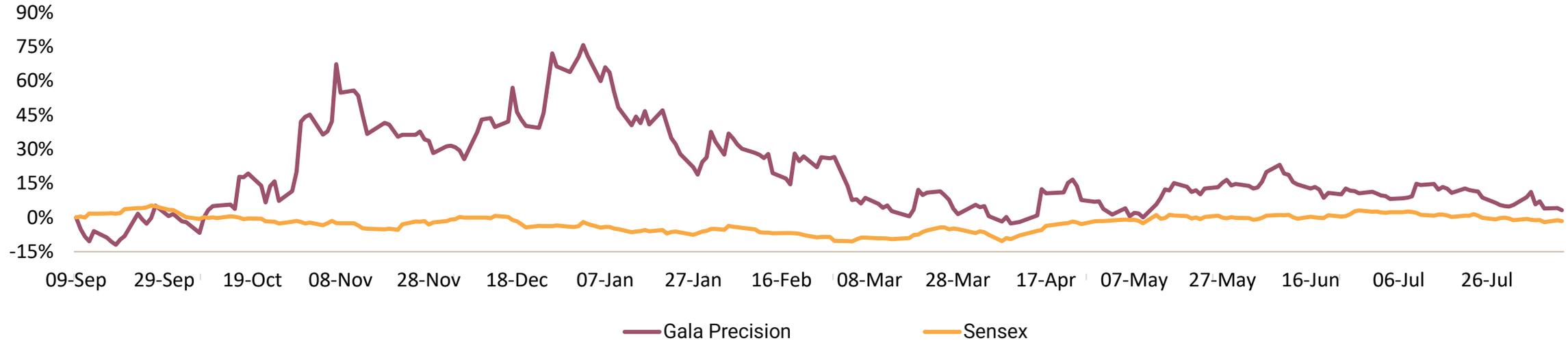


ROE* & ROCE %



* - PAT, PAT margins & ROE calculations excludes exceptional items

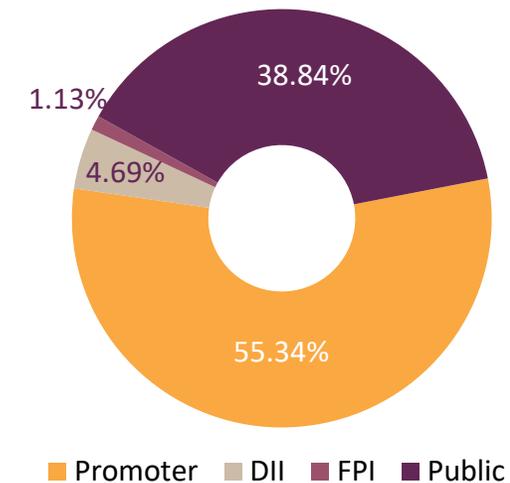
11 Month Stock Performance (up to 12th August, 2025)



Market Data (As on 12th August, 2025)

Particulars	INR
Face Value	10.00
CMP	812.45
52 Week H/L	1,480.80 / 685.60
Market Capitalization (Mn)	10,330.65
Shares O/S (Mn)	12.72

Shareholding Pattern (As on 30th June, 2025)



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