



# INVESTOR PRESENTATION

JUNE 2026

# SNAPSHOT



**30+**

Years of Operations



**175+**

Customers



**800+**

SKUs



Exporting to

**25+**

Countries



Domestic Renewal DSS  
Market Share

**70%**



Certified by

**ISO 9001:2015/ 14001:**

**2015/ 45001: 2018**

**IATF16949 / BIS**

Quality standards



Revenue

**22%**

CAGR 2022-26



EBITDA

**28%**

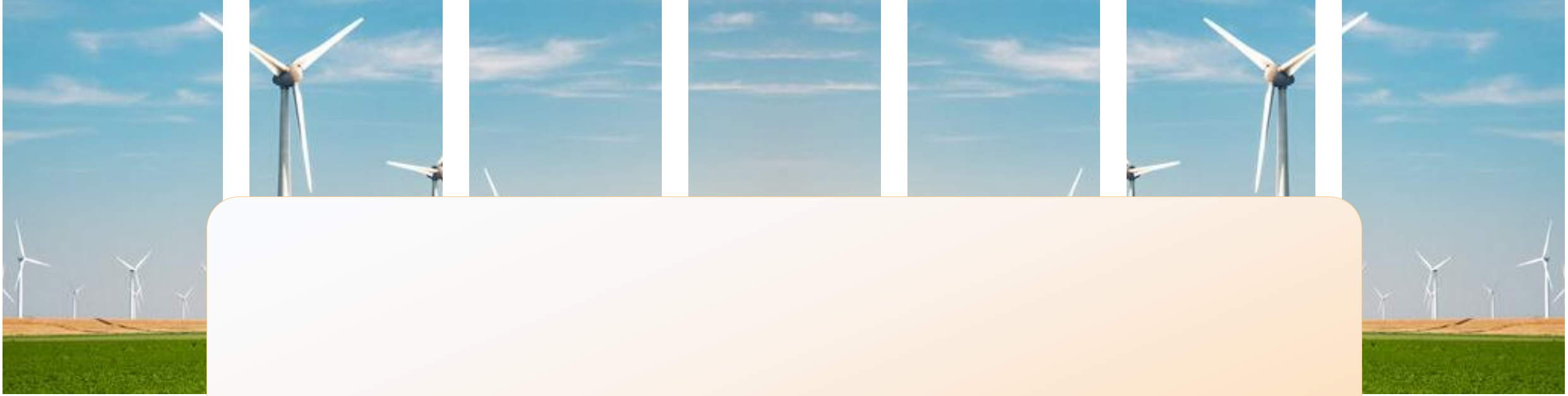
CAGR 2022-26



PAT

**52%**

CAGR 2022-26



# COMPANY OVERVIEW

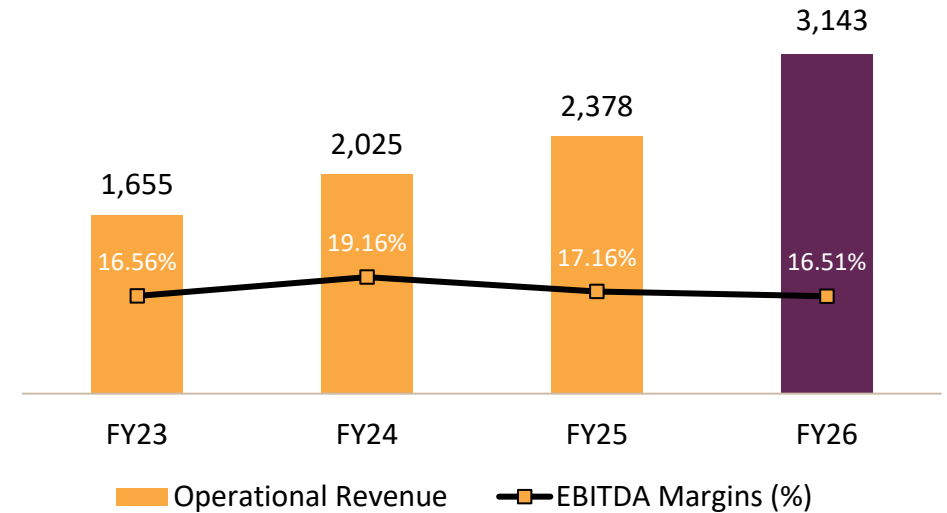


# COMPANY OVERVIEW

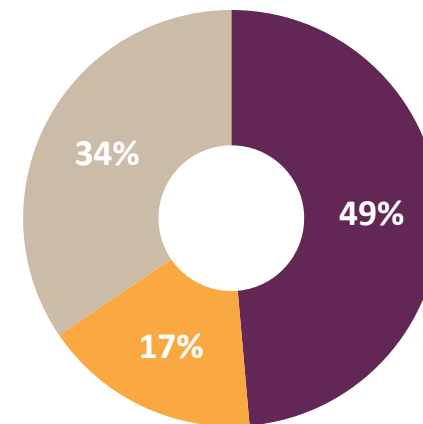


- Gala Precision Engineering is a renowned and preferred manufacturer of precision components in India.
- The company is supported by an experienced management team and a diverse, skilled workforce, driving consistent financial growth, operational efficiency, and high levels of repeat business.
- Leading manufacturer of Special Fastening Solutions (SFS) like High Tensile Fasteners such as Studs, Anchor Bolts, Cross Bolts, Hex Bolts, Nuts, Gallock Wedge Lock and Grip Lock Washers, as well as Disc & Strip Springs (DSS) and Coil & Spiral Springs (CSS), comprising of an extensive portfolio of 800+ SKUs.
- A diversified customer profile with more than 175 customers, with key clientele including major OEMs, Tier-1 & Channel Partners across various industries like Renewable Energy, Industrials, and Mobility.
- Exporting to more than 25 countries with an office in Frankfurt, Germany, and export revenues contributing to 35.5% in FY26.
- State-of-the-art manufacturing facilities, complemented by in-house tool design and development capacities, offer both scalability and flexibility, providing comprehensive solutions to its clients.

Operational Revenue & EBITDA Margins (%)

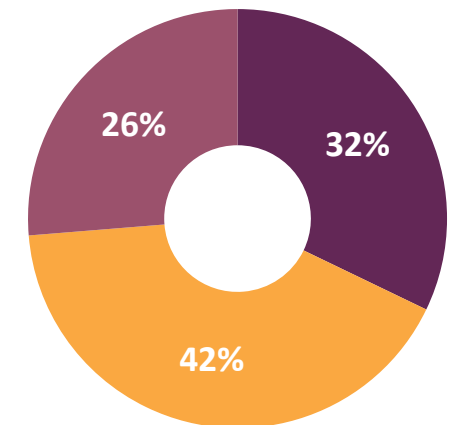


Product Break Up (F26)



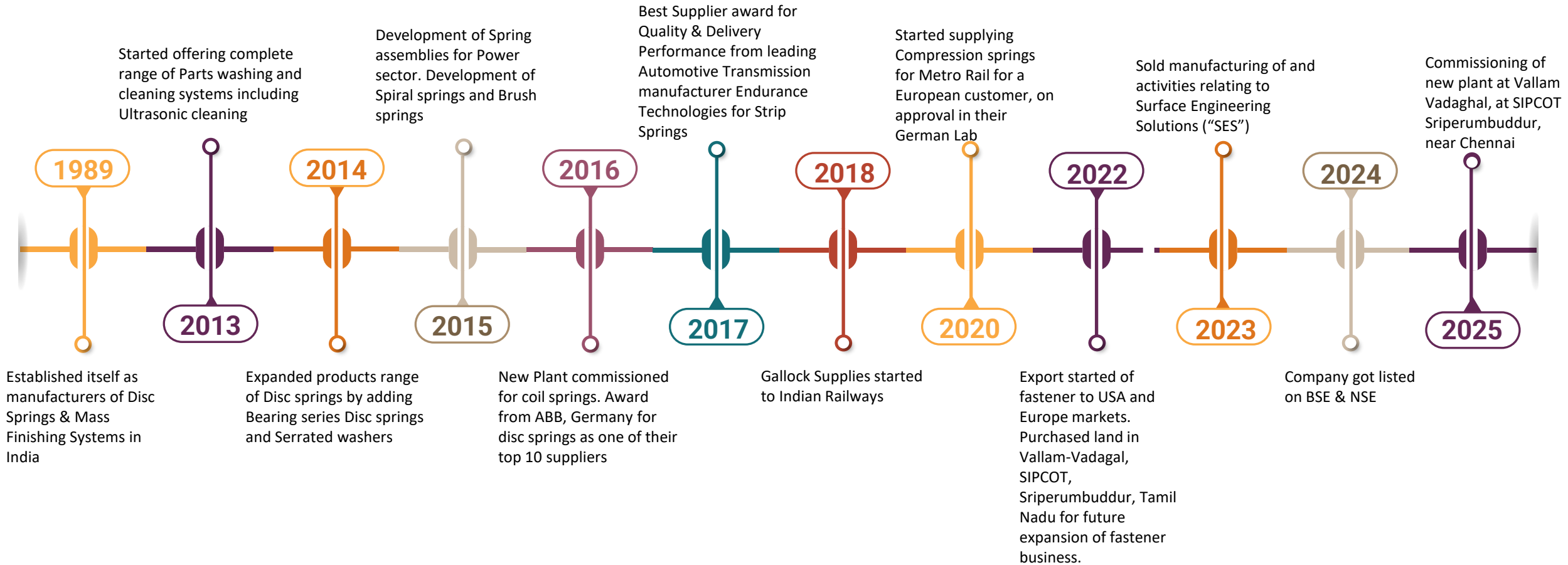
■ DSS ■ CSS ■ SFS

End User Industry Revenue Break Up (F26)



■ Industrial ■ Renewable Energy ■ Mobility

# JOURNEY SO FAR



# BOARD OF DIRECTORS



**KIRIT GALA**  
CHAIRMAN & MD

- ❖ BE (Mech), MMS (Marketing) (Mumbai University)
- ❖ Speaks on topics : next generation of professional entrepreneurs, change management in VUCA world and strategy shastra



**BALKISHAN JALAN**  
WHOLE TIME DIRECTOR (EXECUTIVE)

- ❖ Chartered Accountant-ICAI, B.com (Mumbai University)
- ❖ More than 25 years of industry experience
- ❖ Awarded as SAP ACE Excellence Awards (2010)



**SATISH KOTWANI**  
WHOLE TIME DIRECTOR (MARKETING)

- ❖ Diploma in mechanical engineering from Board of Technical Examinations, Maharashtra (1991).
- ❖ Diploma in marketing management from the Bombay Institute of Management Studies (1996)



**RAJENDRA GOGRI**  
NON-EXECUTIVE DIRECTOR

- ❖ Chairman & MD of listed company Aarti Industries Limited
- ❖ B Tech (Chemical )- Institute of Chemical Technology
- ❖ Recipients of UDCT Alumnus Award (1995)



**SNEHAL SHAH**  
INDEPENDENT DIRECTOR

- ❖ PGDM (IIM-Bangalore), BE (Electrical)
- ❖ Associated with Fairwinds Asset Managers Limited as a Consultant



**NEHA GADA**  
INDEPENDENT DIRECTOR

- ❖ Chartered Accountant- ICAI, B.com (Mumbai University), Limited Insolvency Examination from IBBI
- ❖ Awarded 1st place as a CA Woman Independent Director by ICAI (2023)
- ❖ In 4 Listed Companies, serve as an Independent Director



**VARSHA GALVANKAR**  
INDEPENDENT DIRECTOR

- ❖ B.com (Mumbai University)
- ❖ Director at Ghalla Bhansali Consultancy Private Limited
- ❖ More than 31 years of professional experience



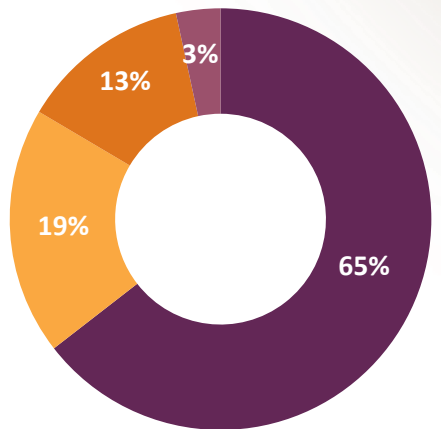
**SUDHIR GOSAR**  
INDEPENDENT DIRECTOR

- ❖ B.tech (IIT-Bombay)
- ❖ More than 33 years of professional experience

# GEOGRAPHICAL PRESENCE



FY26 Geographical Sales (%)



■ India ■ Europe ■ America ■ ROW

-  CORPORATE OFFICE
-  OFFICES
-  EXPORT COUNTRIES
-  FACTORY
-  REPRESENTATIVE

# AWARDS / CERTIFICATIONS & ACCREDITATIONS

<p>Year</p> <p>Customer</p> <p>Recognition</p>	<p>2015</p> <p>Supplier of the year(DSS)</p>	<p>2018</p> <p>Gold Category Award</p>	<p>2018</p> <p>Appreciation certificate for positive Accomplishments</p>	<p>2023</p> <p>High Quality &amp; reliability supplier</p>				
<p>Year</p> <p>Institute</p> <p>Recognition</p>	<p>2017</p> <p>Star performer</p>	<p>2019</p> <p>Certificate of Merit</p>	<p>2020</p> <p>Silver Award, CCQC-20, Mumbai</p>	<p>2021</p> <p>Par Excellence</p>	<p>2022</p> <p>Best Energy Efficient Case Study</p>	<p>2023</p> <p>Category-Mid Size Organizations</p>	<p>2024</p> <p>India's Best Workplace in Manufacturing (Top 26-50)</p>	<p>2025</p> <p>Ranked among the top 25 Best Workplaces in Mid-Size Manufacturing 2025</p>

# MARQUEE CLIENTS



## RENEWABLE ENERGY

**Vestas**

GE VERNOVA

**SUZLON**

**ENERCON**  
ENERGIE FÜR DIE WELT

**SENVION**  
wind energy solutions

**Regal Rexnord**



## INDUSTRIAL

ABB

SIEMENS ENERGY

**Schneider**  
Electric

**LARSEN & TOUBRO**

John Deere India Pvt Ltd

**WÜRTH**

**legrand**

**LPS BOSSARD**  
Proven Productivity



## MOBILITY

**SCHAEFFLER**

**Wabtec**  
CORPORATION

**HITACHI**  
Astemo



**ENDURANCE**  
Complete Solutions

**EXEDY**  
RACING CLUTCH

**MSL**

# MANUFACTURING FACILITIES

## FEW OF THE IN-HOUSE MANUFACTURING CAPABILITIES



Tool Design & Development



Blanking & Forming



Coiling



Heat Treatment



Shot Peening



Grinding



Thread Rolling



CNC Machining

## Manufacturing Plant at Wada, Near Mumbai, Maharashtra

Spread Across  
(Land Area)

28,800 Sq Mtrs



WADA PLANT, NEAR MUMBAI, MAHARASHTRA

## Manufacturing Plant Near Chennai, Tamil Nadu

Spread Across  
(Land Area)

6,718 Sq Mtrs

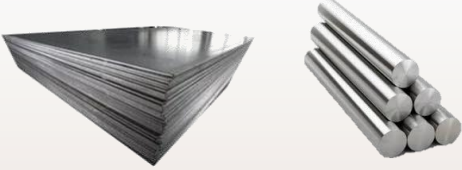







VALLAM PLANT, NEAR CHENNAI, TAMIL NADU



# BUSINESS OVERVIEW



RAW MATERIAL	COMPONENTS	APPLICATIONS	END-USER INDUSTRIES
 <p><b>Steel Sheets</b>      <b>Steel Rods</b></p>	 <p><b>DSS &amp; WLW</b></p>	<p><b>Renewables:</b> Yaw brakes, thrust bearing mechanism, Electrolyzer  <b>Industrial:</b> Transmission lines, dampening spring, elevator safety brakes  <b>Mobility:</b> Couplers and brakes</p>	<p><b>Renewables:</b> Wind turbines, hydroelectric power plants &amp; Hydrogen Value Chain  <b>Industrial:</b> Electricals, heavy machinery, &amp; off-highway vehicles  <b>Mobility:</b> Automobiles &amp; Railways</p>
 <p><b>Steel Wires</b></p>	 <p><b>CSS</b></p>	<p><b>Industrial:</b> Actuators  <b>Mobility:</b> Transmission, brakes, seating</p>	<p><b>Industrial:</b> Control valves, off-highway vehicles  <b>Mobility:</b> Automobiles, commercial vehicles &amp; railways</p>
 <p><b>Steel Rods</b></p>	 <p><b>SFS</b></p>	<p><b>Renewables:</b> Foundation, tower, hydroelectric plants, Electrolyzer  <b>Industrial:</b> Bridges  <b>Mobility:</b> Railway tracks and bridges</p>	<p><b>Renewables:</b> Wind turbines, hydroelectric power plants &amp; Hydrogen Value Chain  <b>Industrial:</b> Off-highway vehicles, heavy machinery &amp; electricals  <b>Mobility:</b> Railways</p>

# MARKET SEGMENTS

## RENEWABLE ENERGY

## INDUSTRIAL

## MOBILITY

PRODUCTS



Wind Energy



Hydrogen value Chain



Hydroelectric



Off-highway



Heavy Machinery



Infrastructure



Electrical



Automotive



Railways

DSS & WLW



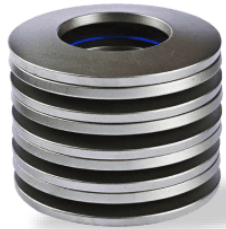
CSS



SFS



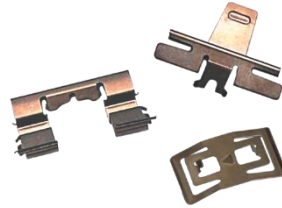
# DISC SPRING & WEDGE LOCK WASHERS



Disc Springs



Wedge Lock Washers



Strip Springs

- Disc spring, Strip Springs and fastening solutions used in industrial applications requiring force exertion. They offer significant spring forces in a compact design.
- These solutions are specifically designed for industrial applications, ensuring secure, vibration-resistant joints with exceptional longevity and reliability.
- Strip springs are precision-stamped components made from spring or stainless steel, designed to store and release energy under load.
- Disc springs developed through collaboration with German universities, focusing on high performance and excellent fatigue life under stress.
- Providing over 100 standard sizes (ex-stock) and online selection software, allowing for reduced spring sizes while meeting load and deflection requirements.
- **The installed capacity for DSS is 225,517,000 units, with an 85% utilization rate, contributing to 49% of the company's total revenue in FY2026.**

## RENEWABLE ENERGY



## INDUSTRIAL



## MOBILITY



# COIL AND SPIRAL SPRINGS (CSS)



Coil Springs

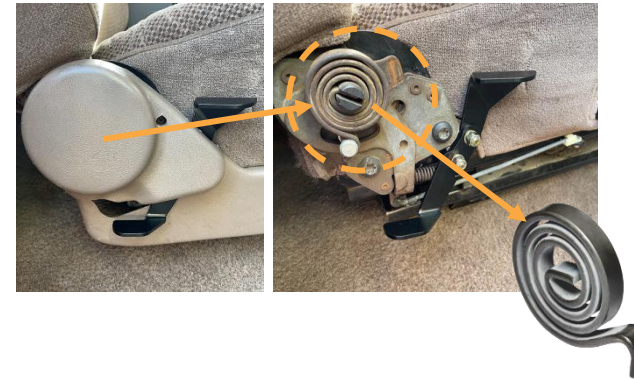


Spiral Springs

- Coil Mechanical devices that store potential energy are made from wire twisted into a spiral shape, with various steel types to meet specific requirements.
- Began manufacturing CSS in 2015, utilizing expertise to produce springs for critical applications.
- CSS solutions are used in automotive, off-highway vehicles, commercial vehicles, and industrial infrastructure.
- Spiral Springs are made from rectangular metal strips wound into a flat spiral, designed to store and release rotational energy as torque.
- Spiral springs offer high durability, optimal space efficiency, various surface treatments, and cost options while meeting strict tolerances.
- **The installed capacity for CSS is 20,941,200 units, with a 75% utilization rate, contributing to 17% of the company's total revenue in FY2026.**

## MOBILITY

### Automotive



### Railways



## INDUSTRIAL



# SPECIAL FASTENING SOLUTIONS (SFS)



Anchor bolts



Studs



Nuts

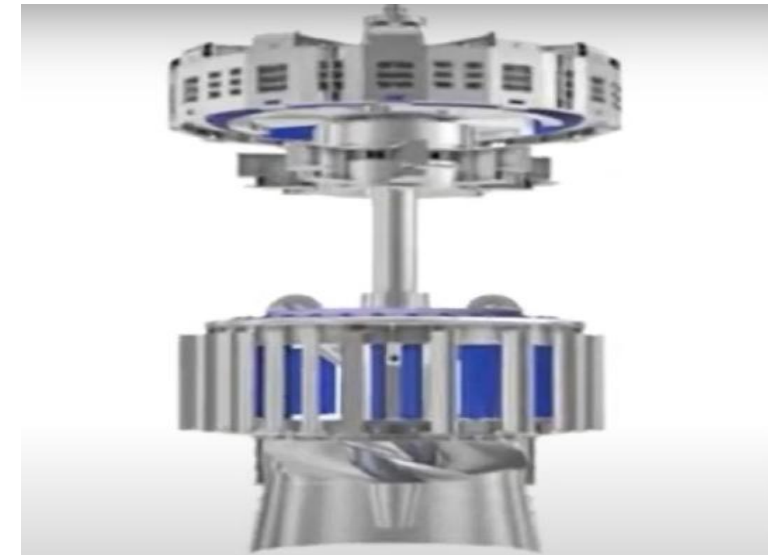
- Fasteners are hardware devices used to join or affix objects together, generally creating non-permanent joints.
- The company manufactures custom-made fasteners like studs, anchor bolts, and nuts, used in industries such as renewable energy, railways, off-highway vehicles, electrical, and heavy machinery.
- The company holds a 15% market share in the domestic specialized fastener solutions (SFS) market for wind turbines.
- **The Specialty Fasteners and Systems division has an installed capacity of 420,000 units at the Wada plant, with capacity utilization of 78%. The Chennai plant has an installed capacity of 4,600 MTPA, with capacity utilization of 40%. Together, the two facilities contributed 34% of revenue in FY2026.**

## RENEWABLE

### Wind Turbine



### Hydro Electric Power Plant





# STRATEGIC OVERVIEW



# KEY COMPETITIVE STRENGTHS



Well established manufacturer of precision engineering components with diversified product portfolio and diverse market

**01**



Long-standing customer relationships with both Indian and global OEM and Tier 1 players

**02**



Well-equipped manufacturing facilities along with in-house design and other capabilities which offer scale, flexibility and comprehensive solutions

**03**



Experienced management team supported by large, diverse and skilled work force

**04**



Track record of consistent financial growth and performance characterized by operational efficiency and high repeat business

**05**

# STRATEGIC EXPANSION

## CAPACITY AT WADA, NEAR MUMBAI, MAHARASHTRA



Current Installed Capacity (no's)

225,517,000

Capacity Utilization

85%



Current Installed Capacity (no's)

20,941,200

Capacity Utilization

75%



Current Installed Capacity (no's)

420,000

Capacity Utilization

78%

## CAPACITY AT VALLAM, NEAR CHENNAI, TAMIL NADU

Capacity

4,600 MT

Area Sq Mtrs

4,000

Capacity Utilization

40% in FY 26, will go up to 70% in FY27



### STRATEGIC LOCATION ADVANTAGE

- Customers in close proximity
- Local job work vendors
- Nearby suppliers for raw material procurement

# FUTURE GROWTH STRATEGIES

01



Identifying Opportunities for Gala existing Products in emerging Technologies like Hydrogen Value chain / Electrolyzer, Electric Vehicles, High Speed Trains etc.

02



Expand product range in Fasteners & Springs to address larger Market size

03



Increase presence in exports market by Hiring Locals & having warehouse / logistics tie up in Europe & USA

04



Moving up the value Chain by offering advanced materials, Kitting solutions, Smart Fasteners, etc

05



Focus on Application engineering & deeper customer engagement by offering customized solutions



# INDUSTRY OVERVIEW

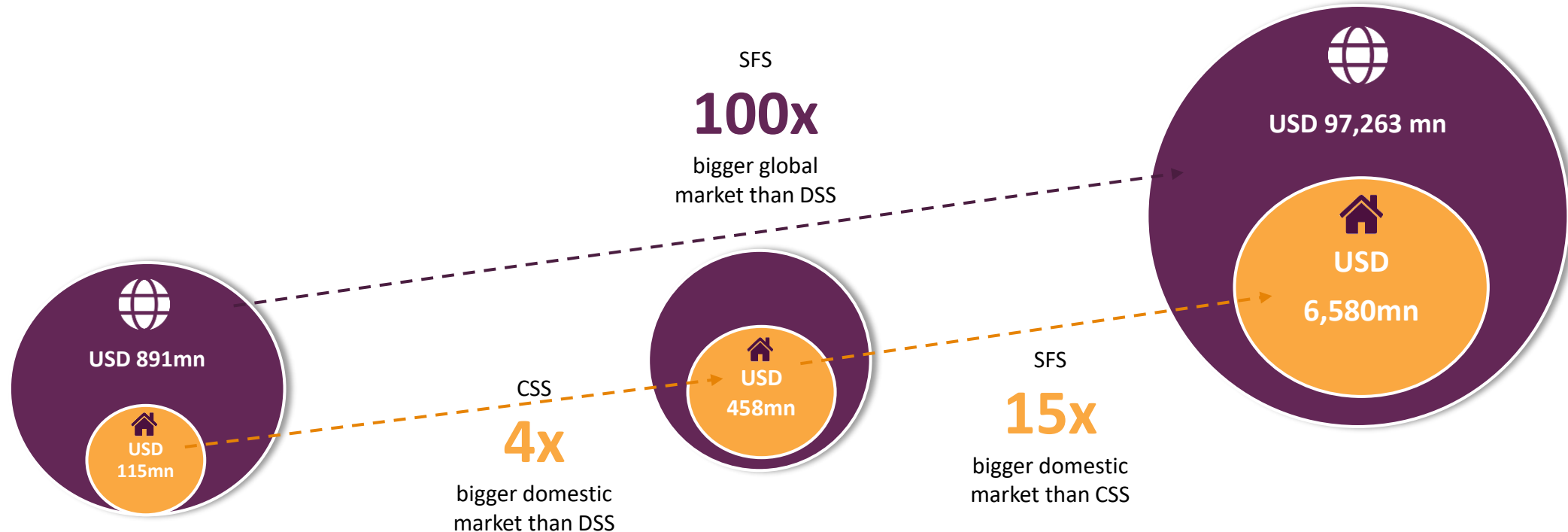


# DOMESTIC AND GLOBAL MARKET SIZE

DSS

CSS

SFS



Started manufacturing of DSS products

1989



Global Market  
CAGR CY24-CY26E

6.0%



Domestic Market  
CAGR FY24-FY27E

6.6%

Started manufacturing of CSS products

2015



Domestic Market  
CAGR FY24-FY27E

9.8%

Started manufacturing of SFS products

2018



Global Market  
CAGR CY24-CY26E

6.7%



Domestic Market  
CAGR FY24-FY27E

18.0%

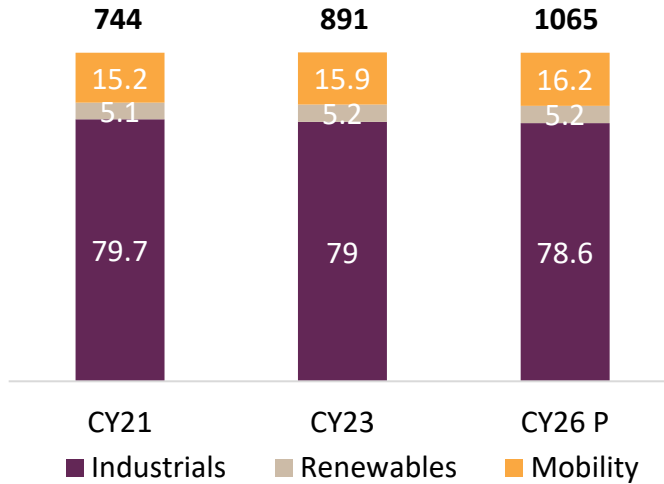
# DISC & STRIP SPRINGS AND WEDGE LOCK WASHERS

## DISC & STRIP SPRINGS (DSS) INCLUDING WEDGE LOCK WASHERS (WLW)

End Industry Application (USD Mn)

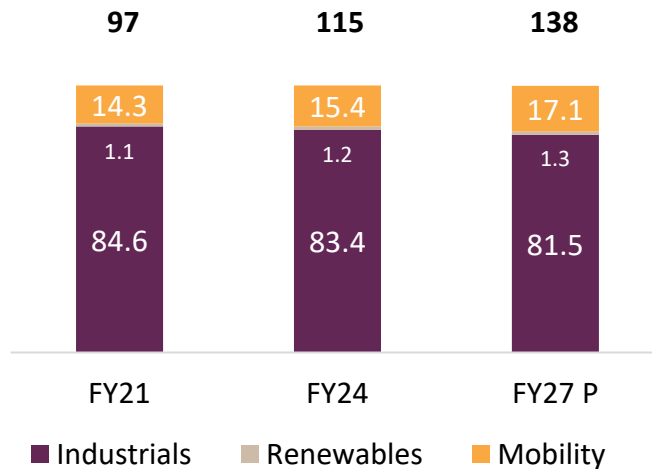
CAGR FY23-26E

Global (%) **6.2%**



CAGR FY23-27E

Indian (%) **6.1%**



## GROWTH DRIVERS



Equipment used in manufacturing and infrastructure contribute maximum revenue share



Increase in steel demand on account of rapid urbanization & construction needs



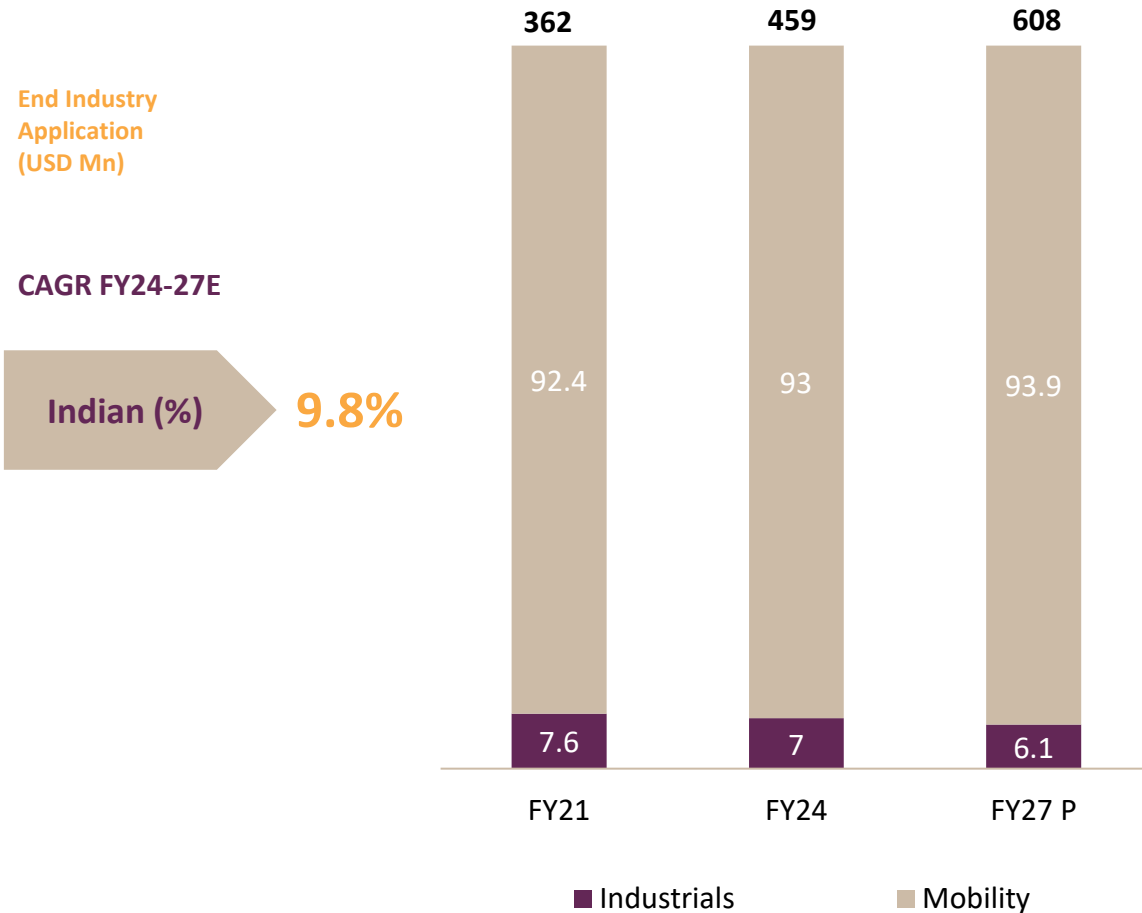
Increase consumption of passenger vehicle and increase capex toward Railway industry to fuel demand for precision products



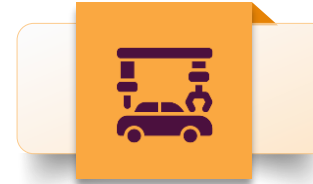
Government favorable policies in conjunction with private capex in renewable sector such as wind and hydro has provided impetus precision products.

# COIL SPRINGS & SPIRAL SPRINGS

## COIL SPRINGS & SPIRAL SPRINGS



## GROWTH DRIVERS



Coil spring assistance is essential for suspensions, engines, clutch, seat recliners and in-cabin shock absorbers in vehicles resulted in significant growth of the coil spring market



Upgradation of Indian railway system to high-speed rail and increased investment in metro rail has been instrumental in fueling demand for railway infrastructure



Rapid Urbanization will one of the determinant for demand of CSS products



PLI Scheme, import substitute, Urban Infrastructure will be key driver of CSS products in Industrial segment



Increase demand such as tractors, mowers, deep tillage equipment and spraying equipment has fuel demand for coil spring in advance mechanization of agriculture

# SPECIAL FASTENING SOLUTIONS (SFS)

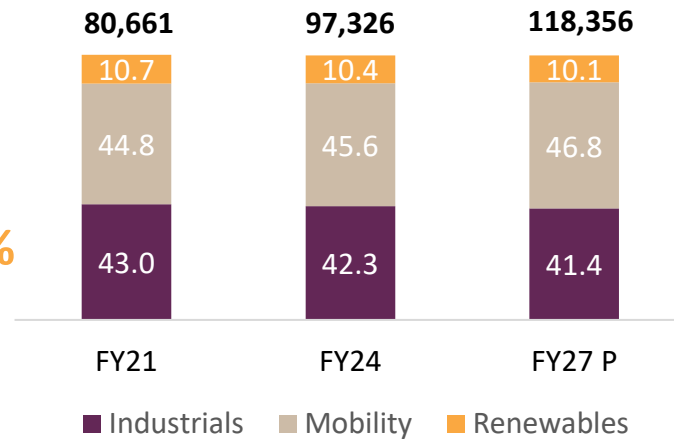
## END INDUSTRY APPLICATION (USD Mn)

End Industry Application (USD Mn)

CAGR FY23-26E

GLOBAL (%)

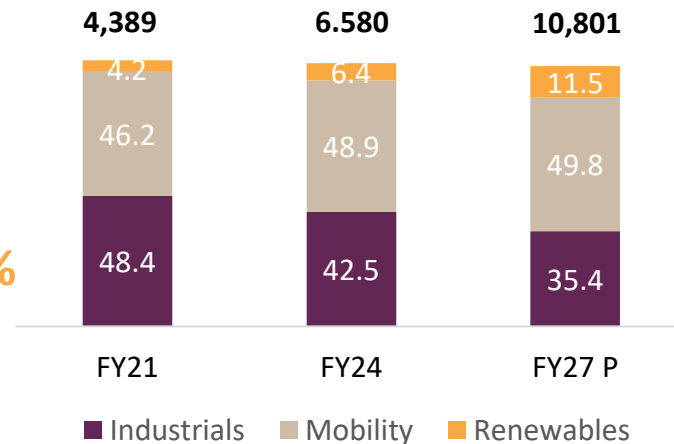
6.7%



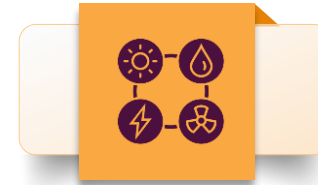
CAGR FY23-27E

INDIAN (%)

18.0%



## GROWTH DRIVERS



Renewable sources are projected to contribute 95% to the increased global power capacity from CY21-26. Rising demand for renewable energy will also lead to an increased need for fasteners used in constructing wind turbines, hydroelectric plants, and solar farms



Various government are focusing on replacing old age infrastructure with modern infrastructure thus fueling demand for fastening solutions



Government focus on infrastructure has led to increase in mining activity and construction has aided demand for fasteners

A background image showing a business meeting with several people in suits. Overlaid on this are various financial and business icons: a large dollar sign, a circular refresh icon, a document with a dollar sign, and several line graphs and bar charts. The central text is on a light orange rounded rectangle.

# FINANCIAL OVERVIEW



# UPDATE ON IPO PROCEEDS

## Funds Proceeds

Particular	Amount (INR Mn)
Received in Monitoring account from Public Account (A)	1,212.4
Total Balance utilized for payment (Breakup given below)	790.1
FD created in HDFC Bank	200.0
FD created in Yes Bank	219.7
Interest earned	2.6
Total (B)	1,212.4
Balance in the Monitoring Account A-B	0.0

## Funds Deployment

Particular	Amount to be funded from the net proceeds (INR Mn)	Amount Utilized (INR Mn)	Balance Available (INR Mn)
Loan repayment	454.3	454.3	-
Chennai CAPEX	370.0	284.3	85.8
Wada CAPEX	110.7	93.4	17.3
General Corporate Purposes	277.4	9.2	268.1
Total	1,212.4	841.2	371.2

# HISTORICAL CONSOLIDATED STATEMENT OF PROFIT & LOSS



Particulars (INR Mn)	FY23	FY24	FY25	FY26
<b>Revenue from Operations</b>	<b>1,655</b>	<b>2,025</b>	<b>2,378</b>	<b>3,143</b>
Total Expenses	1,381	1,637	1,970	2,624
<b>EBITDA</b>	<b>274</b>	<b>388</b>	<b>408</b>	<b>519</b>
<b>EBITDA Margin (%)</b>	<b>16.56%</b>	<b>19.16%</b>	<b>17.16%</b>	<b>16.51%</b>
Other Income	16	18	44	56
Depreciation	61	69	80	102
Finance Cost	52	61	38	28
<b>Profit before Exceptional Items and Tax</b>	<b>177</b>	<b>276</b>	<b>334</b>	<b>445</b>
Exceptional Items (Net)	98	(23)	(3)	(11)
<b>PBT</b>	<b>275</b>	<b>253</b>	<b>331</b>	<b>434</b>
Tax	33	33	63	79
Non – Controlling Interest	-	(3)	-	-
<b>PAT before Exceptional Item</b>	<b>144</b>	<b>246</b>	<b>271</b>	<b>366</b>
<b>PAT Margin before Exceptional Item (%)</b>	<b>8.70%</b>	<b>12.15%</b>	<b>11.40%</b>	<b>11.64%</b>
<b>PAT after Exceptional Item</b>	<b>242</b>	<b>223</b>	<b>268</b>	<b>355</b>
<b>PAT Margin after Exceptional Item (%)</b>	<b>14.62%</b>	<b>11.01%</b>	<b>11.27%</b>	<b>11.29%</b>
Other Comprehensive Income	2	5	(4)	(1)
<b>Total Comprehensive Income</b>	<b>244</b>	<b>228</b>	<b>264</b>	<b>354</b>
EPS (INR)(not annualised)	23.56	21.77	22.56	27.05

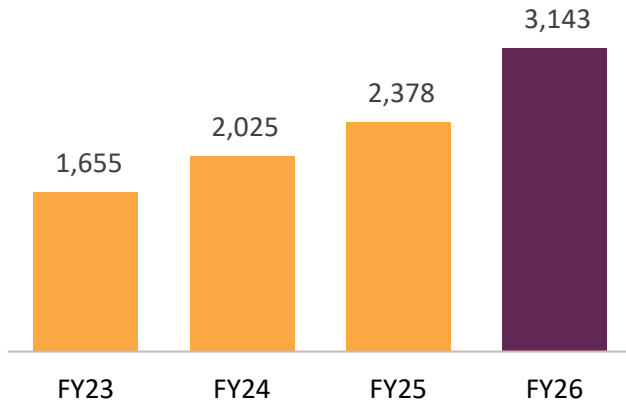
# HISTORICAL CONSOLIDATED BALANCE SHEET

Particulars (INR Mn)	FY23	FY24	FY25	FY26
<b>EQUITY AND LIABILITIES</b>				
<b>Equity</b>				
Equity Share Capital	25	101	127	128
Other Equity	811	947	2,440	2,801
Non Controlling Interest	-	(3)	(4)	(4)
<b>Total Equity</b>	<b>837</b>	<b>1,045</b>	<b>2,563</b>	<b>2,925</b>
<b>LIABILITIES</b>				
<b>Non-Current Liabilities</b>				
<b>Financial Liabilities</b>				
-Borrowings	205	92	11	16
- Lease liabilities	15	11	7	8
- Other Financial Liabilities				
Provisions	46	54	69	77
Deferred Tax Liabilities (Net)	37	9	5	9
<b>Current Liabilities</b>				
<b>Financial Liabilities</b>				
- Borrowings	381	458	220	349
- Lease liabilities	3	3	4	8
- Trade Payables				
(A) total outstanding dues of micro & small enterprises	7	3	8	10
(B) total outstanding dues other than micro & small enterprises	74	133	175	190
- Other Financial Liabilities	84	38	70	76
Other Current Liabilities	9	36	58	66
Provisions	6	5	7	11
<b>Total Liabilities</b>	<b>867</b>	<b>842</b>	<b>634</b>	<b>820</b>
<b>Total Equity And Liabilities</b>	<b>1,704</b>	<b>1,887</b>	<b>3,197</b>	<b>3,745</b>

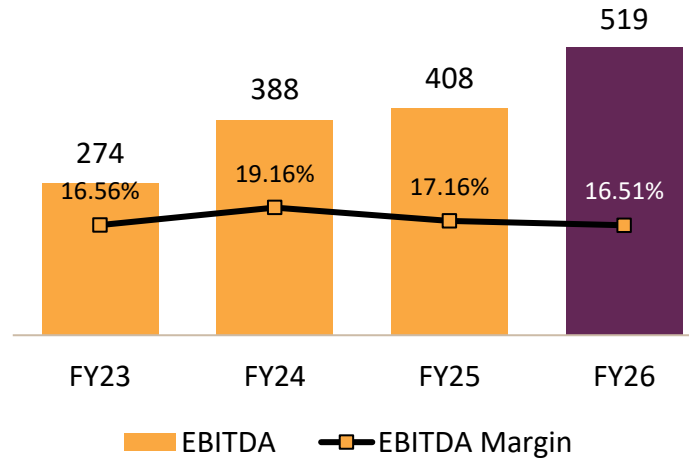
Particulars (INR Mn)	FY23	FY24	FY25	FY26
<b>ASSETS</b>				
<b>Non-Current Assets</b>				
Property, Plant and Equipment	382	413	607	844
Right of use assets	50	45	41	44
Capital Work-in-Progress	13	32	66	73
Investment Property	-	-	-	-
Goodwill	-	-	-	-
Other Intangible Assets	177	186	189	153
Intangible assets under development	35	33	39	115
Other Financial Assets	9	11	57	16
Non-Current Tax assets (net)	11	7	13	16
Other non-current assets	7	17	44	44
<b>Current Assets</b>				
Inventories	558	577	724	894
<b>Financial Assets</b>				
- Trade Receivables	300	470	709	815
- Cash and cash Equivalents	5	14	15	115
- Bank balances other than cash and cash equivalents	115	27	579	390
- Loans	6	1	3	4
- Others financial assets	4	17	23	25
Other current assets	34	37	88	197
<b>TOTAL ASSETS</b>	<b>1,704</b>	<b>1,887</b>	<b>3,197</b>	<b>3,745</b>

# FINANCIAL PERFORMANCE

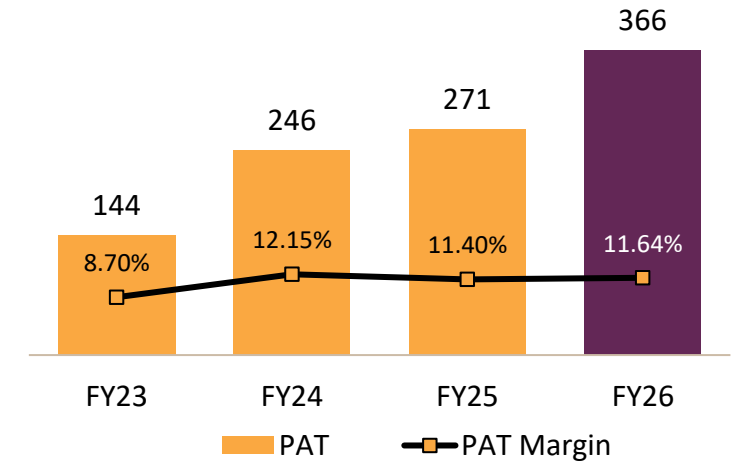
Revenue from Operations (INR Mn)



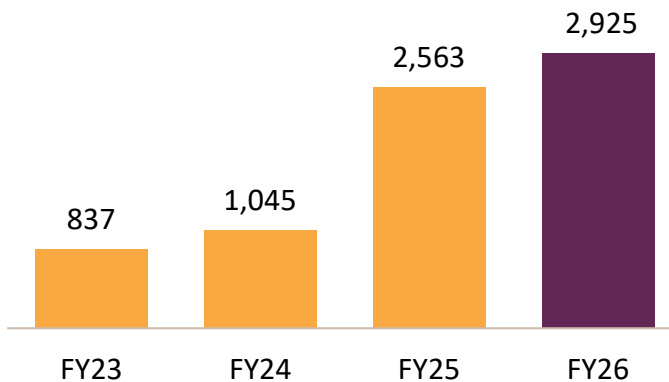
EBITDA (INR Mn) & EBITDA Margins %



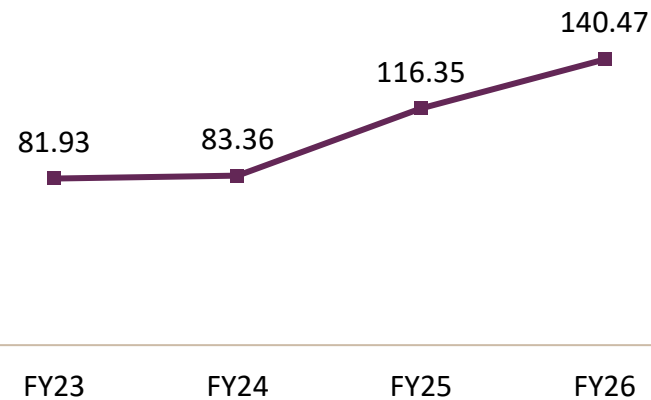
PAT (INR Mn) & PAT Margins % \*



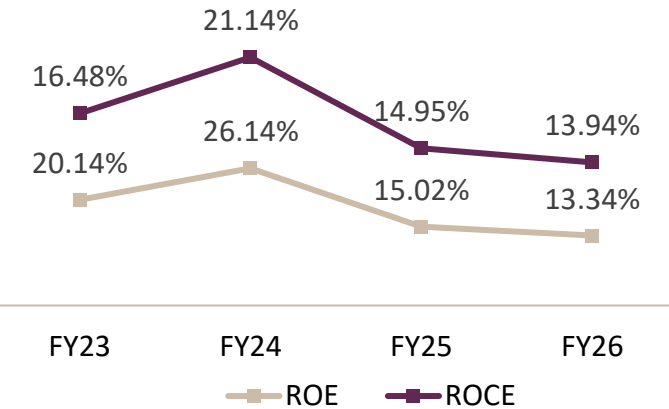
Net Worth (INR Mn)



Working Capital Days



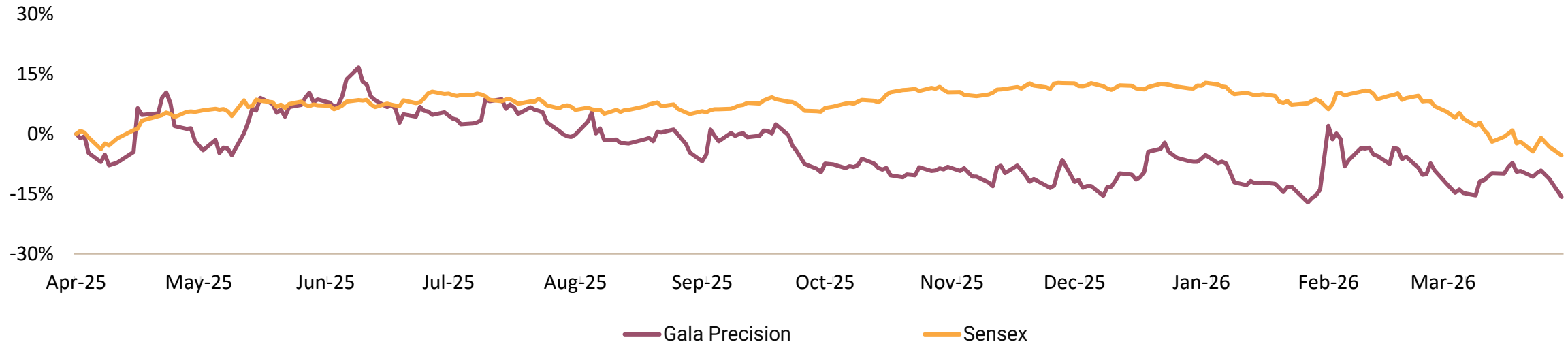
ROE\* & ROCE %



\* - PAT, PAT margins & ROE calculations excludes exceptional items

# CAPITAL MARKET SLIDE

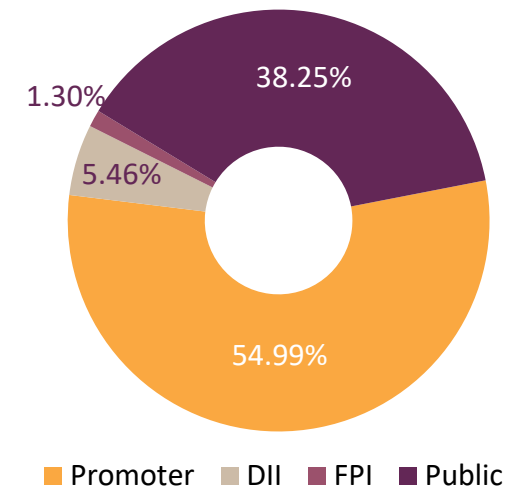
1 Year Stock Performance (up to 31<sup>st</sup> March, 2026)



Market Data (As on 31<sup>st</sup> March, 2026)

Particulars	INR
Face Value	10.00
CMP	700.55
52 Week H/L	976.90 / 648.05
Market Capitalization (Mn)	8,932.21
Shares O/S (Mn)	12.72

Shareholding Pattern (As on 31<sup>st</sup> March, 2026)



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VALOREM ADVISORS

“Your Partners in Value Creation”

**Mr. Anuj Sonpal**

**Valorem Advisors**

Tel: +91-22-3507 5100

Email: [gala@valoremadvisors.com](mailto:gala@valoremadvisors.com)

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